

**China
Construction
Bank
Corporation
New Zealand
Banking
Group**

Disclosure Statement

**For the year ended
31 December 2020**

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Disclosure Statement

For the year ended 31 December 2020

General Information and Definitions

Certain information contained in this Full Year Disclosure Statement for the year ended 31 December 2020, is as required by section 81 of the Reserve Bank of New Zealand Act 1989 and is in accordance with the Registered Bank Disclosure Statements (Overseas Incorporated Registered Banks) Order 2014 (as amended) (the "Order").

In this Disclosure Statement:

- China Construction Bank Corporation otherwise referred to as the ("Overseas Bank"), ("Registered Bank"), ("Ultimate Parent Bank") or ("CCBC"), is domiciled in China – refers to the worldwide business of China Construction Bank Corporation excluding its controlled entities;
- China Construction Bank Corporation Group otherwise referred to as the ("Overseas Banking Group") is domiciled in China – refers to the worldwide business of China Construction Bank Corporation including its controlled entities;
- China Construction Bank Corporation New Zealand Branch referred to as the ("Branch") – refers to the New Zealand Branch of the Ultimate Parent Bank;
- China Construction Bank (New Zealand) Limited referred to as ("CCBNZL") – refers to the locally incorporated subsidiary of the Overseas Bank;
- China Construction Bank Corporation New Zealand Banking Group referred to as the ("NZ Banking Group") – refers to the New Zealand banking operations of the Overseas Banking Group, including:
 - (a) the Branch; and
 - (b) CCBNZL;
- "Reserve Bank" means the Reserve Bank of New Zealand.
- The Board of Directors of the Overseas Bank referred to as ("Board").

Words and phrases defined by the Order have the same meaning when used in this Disclosure Statement. All amounts referred to in this Disclosure Statement are in thousands of New Zealand Dollars unless otherwise stated.

Corporate Information

Registered Bank

Address for Service - Overseas Bank's principal office outside of New Zealand is:

China Construction Bank Corporation
No. 25 Financial Street,
Xicheng District,
Beijing 100033,

The People's Republic of China

Address for Service - Branch:

China Construction Bank Corporation, New Zealand Branch
Level 29 Vero Centre,
48 Shortland Street,
Auckland 1010,

New Zealand

A copy of the NZ Banking Group and the Overseas Banking Group's most recent published financial statements will be made available, free of charge upon a request being made to the above address of the Branch. A copy of the NZ Banking Group's financial statements can also be obtained from the NZ Banking Group's website (<http://nz.ccb.com>).

A copy of the Overseas Banking Group's financial statement can also be obtained from the Overseas Bank's website (<http://en.ccb.com/en/investorv3/interimreports/interim.html?ptld=5&ctld=2>).

Subordination of claims of creditors

There are no material legislative and regulatory restrictions in the People's Republic of China that, in the event of a liquidation of the Overseas Bank, may subordinate the claims of unsecured creditors of the Branch on the assets of the Overseas Bank to those of other unsecured creditors of the Overseas Bank.

Requirement to hold excess assets over deposit liabilities

The Overseas Bank is not required by any statute to hold in New Zealand an excess of assets over deposit liabilities.

Requirement to maintain sufficient assets to cover ongoing obligation to pay deposit liabilities

The Overseas Bank is required to hold sufficient high quality liquid asset as per the regulatory or legislative requirement in the Peoples Republic of China in order to cover an ongoing obligation to pay deposit liabilities under a stressed scenario.

Guarantee Arrangements

No material obligations of the Overseas Bank that relate to the Branch are guaranteed as at the date of signing this Disclosure Statement.

Limits on Material Financial Support by the Ultimate Parent Bank

There are no regulations, legislation or other restrictions of a legally enforceable nature in the People's Republic of China that may materially inhibit the legal ability of CCBC to provide material financial support to the NZ Banking Group.

Directorate

Directors of the Overseas Bank

The Directors of the Bank at the time this Disclosure Statement was signed were:

Mr Guoli Tian (Chairman), Mr Lyu Jianjin, Mr Jiandong Xu, Mr Qi Zhang, Mr Bo Tian, Mr Yang Xia, Ms Anita Yuen Mei Fung, Sir Malcolm Christopher McCarthy, Mr Carl Walter, Mr Kenneth Patrick Chung, Mr Graeme Wheeler, Mr Michel Madelain, Ms Min Shao, and Ms Fang Liu.

| | Guoli Tian | Jiajin Lyu | Jiandong Xu |
|------------------------------------|---|---|---|
| Non-executive Independent Director | No | No | Yes |
| Qualifications: | <i>Bachelor Degree</i> | <i>Ph.D. Degree</i> | <i>Bachelor Degree</i> |
| Country of Residence | <i>China</i> | <i>China</i> | <i>China</i> |
| Primary Occupation | <i>Chairman and Executive Director, China Construction Bank Corporation Chairman, Sino-German Bausparkasse President, China Banking Association Member, the Expert Committee for the 14th Five-Year Plan for Economic and Social Development of China Member, the PBC's Monetary Policy Committee Chairman, Asian Financial Cooperation Association Member, International Advisory Panel of Monetary Authority of Singapore</i> | <i>Executive Director, China Construction Bank Corporation, and Executive vice President, China Construction Bank Corporation</i> | <i>Director (Employee of Huijin, the substantial shareholder of the Ultimate Parent Bank)</i> |
| Secondary Occupations | <i>None</i> | <i>None</i> | <i>None</i> |
| Board Audit Committee Member | <i>No</i> | <i>No</i> | <i>No</i> |
| Date of appointment | <i>October 2017</i> | <i>December 2020</i> | <i>June 2020</i> |
| External Directorships: | <i>None</i> | <i>None</i> | <i>None</i> |
| | Qi Zhang | Bo Tian | Yang Xia |
| Non-executive Independent Director | Yes | Yes | Yes |
| Qualifications: | <i>Ph.D. Degree</i> | <i>Master Degree</i> | <i>Ph.D. Degree</i> |
| Country of Residence | <i>China</i> | <i>China</i> | <i>China</i> |
| Primary Occupation | <i>Director (Employee of Huijin, the substantial shareholder of the Ultimate Parent Bank)</i> | <i>Director (Employee of Huijin, the substantial shareholder of the Ultimate Parent Bank)</i> | <i>Director (Employee of Huijin, the substantial shareholder of the Ultimate Parent Bank)</i> |
| Secondary Occupations | <i>None</i> | <i>None</i> | <i>None</i> |
| Board Audit Committee Member | <i>No</i> | <i>Yes</i> | <i>No</i> |
| Date of appointment | <i>July 2017</i> | <i>August 2019</i> | <i>August 2019</i> |
| External Directorships: | <i>None</i> | <i>None</i> | <i>None</i> |

| | Anita Yuen Mei Fung | Sir Malcolm Christopher McCarthy | Carl Walter |
|------------------------------------|---|---|---|
| Non-executive Independent Director | Yes | Yes | Yes |
| Qualifications: | Yes | Yes | Yes |
| Country of Residence | <i>Master Degree</i> | <i>Master Degree</i> | <i>Doctoral Degree</i> |
| Primary Occupation | <i>Hong Kong, China</i> | <i>United Kingdom</i> | <i>United States</i> |
| | <i>Director, Member of Court of the Hong Kong University of Science and Technology</i> | <i>Director</i> | <i>Director, Independent consultant providing strategic consulting advice to various countries and financial institutions</i> |
| Secondary Occupations | <i>None</i> | <i>None</i> | <i>None</i> |
| Board Audit Committee Member | <i>No</i> | <i>No</i> | <i>Yes</i> |
| Date of appointment | <i>October 2016</i> | <i>August 2017</i> | <i>October 2016</i> |
| External Directorships: | <i>Independent non-executive director of Hong Kong Exchanges and Clearing Limited, Independent non-executive director of Hang Lung Properties Limited</i> | <i>None</i> | <i>None</i> |
| | Kenneth Patrick Chung | Graeme Wheeler | Michel Madelain |
| Non-executive Independent Director | Yes | Yes | Yes |
| Qualifications: | Yes | Yes | Yes |
| Country of Residence | <i>Bachelor Degree</i> | <i>Master Degree</i> | <i>Master Degree</i> |
| Primary Occupation | <i>Hong Kong, China</i> | <i>New Zealand</i> | <i>United Kingdom</i> |
| | <i>Director, trustee of Fu Tak lam Foundation Limited.</i> | <i>Director</i> | <i>Director, Trustee, the IFRS Foundation Member, the Supervisory Board of La Banque Postale in France</i> |
| Secondary Occupations | <i>None</i> | <i>None</i> | <i>None</i> |
| Board Audit Committee Member | <i>Yes</i> | <i>Yes</i> | <i>Yes</i> |
| Date of appointment | <i>November 2018</i> | <i>October 2019</i> | <i>January 2020</i> |
| External Directorships: | <i>Independent non-executive director of Sands China Ltd</i> | <i>Non-executive Director of Thyssen-Bornemisza Group</i> | <i>None</i> |
| | Min Shao | Fang Liu | |
| Non-executive Independent Director | Yes | Yes | |
| Qualifications: | <i>No</i> | <i>No</i> | |
| Country of Residence | <i>Bachelor Degree</i> | <i>Master Degree</i> | |
| Primary Occupation | <i>China</i> | <i>China</i> | |
| | <i>Director (Employee of Huijin, the substantial shareholder of the Ultimate Parent Bank)</i> | <i>Director (Employee of Huijin, the substantial shareholder of the Ultimate Parent Bank)</i> | |
| Secondary Occupations | <i>None</i> | <i>None</i> | |
| Board Audit Committee Member | <i>No</i> | <i>Yes</i> | |
| Date of appointment | <i>January 2021</i> | <i>January 2021</i> | |
| External Directorships: | <i>None</i> | <i>None</i> | |

Changes to Directorate

The following changes to the composition of the Board have occurred since the publication of Overseas Bank's full year Disclosure Statement for the year ended 31 December 2019:

- Mr Michel Madelain was appointed as an Independent Director in January 2020.
- Mr Jiandong Xu was appointed as a Non-executive Director in June 2020.
- Mr Hailin Zhu retired as a Non-executive Director in June 2020.
- Mr Guiping Liu retired as a Non-executive Director in November 2020.
- Mr Gengsheng Zhang Liu retired as a Non-executive Director in December 2020.
- Mr Jiajin Lyu was appointed as a Executive Director in December 2020.
- Ms Bing Feng retired as a Non-executive Director in January 2021.
- Ms Min Shao was appointed as a Non-executive Director in January 2021.
- Ms Fang Liu was appointed as a Non-executive Director in January 2021.

Address for communications to the Directors of the Overseas Bank and the New Zealand Chief Executive Officer of the Branch

All communication may be sent to the Directors of the Overseas Bank and the New Zealand Chief Executive Officer of the Branch at Level 29 Vero Centre, 48 Shortland Street, Auckland 1010, New Zealand.

New Zealand Chief Executive Officer of the Branch

| | |
|-----------------------|--|
| Name | Mr Jun Qi |
| Primary Occupation | Chief Executive Officer, China Construction Bank (New Zealand) Limited |
| Residence | Auckland, New Zealand |
| External directorship | None |

Audit Committee under the Board

The audit committee consists of 6 directors. Mr. Kenneth Patrick Chung, an independent non-executive director, currently serves as chairman of the audit committee. Members include Mr. Tian Bo, Ms. Liu Fang, Mr. Carl Walter, Mr. Graeme Wheeler and Mr. Michel Madelain. Two of these members are non-executive Directors and four are Independent Directors (details of whom are above).

Dealing with Conflicts of Interest

The Board is responsible for ensuring that actual and potential conflict of interest between the Directors' duty to the Overseas Bank and their personal, professional or business interests are avoided or dealt with on the condition that NZ Banking Group provided sufficient information for each Director and the Board to make informed judgment.

Accordingly, in matters to be discussed by the Board of Directors:

- each Director, Supervisors, President and other members of the senior management must disclose to the Board any actual or potential conflict of interest that may exist or might reasonably be thought to exist as soon as the situation arises; and
- abstain from discussion and voting on the relevant proposal, and will not be counted in the quorum of the relevant proposal.

The resolution of the Board of Directors that approves the proposed matter shall be passed by a majority of the Directors who have no major interest, and the Board will determine whether or not the Director declaring a conflict should remain present when the Board discusses matters about which the conflict relates.

Transactions with Directors

There have been no transactions entered into by any Director or the New Zealand Chief Executive Officer, or any immediate relative or close business associate of any Director or the New Zealand Chief Executive Officer, with the NZ Banking Group either:

- on terms other than on those which would, in the ordinary course of business of the NZ Banking Group, be given to any other person of like circumstances or means; or
- which could otherwise be reasonably likely to influence materially the exercise of that Directors' or New Zealand Chief Executive Officer's duties.

Credit Ratings of the Overseas Bank

As at the date of signing this Disclosure Statement, the following credit ratings were assigned to the Overseas Bank applicable to its long-term senior unsecured obligations payable in foreign currency:

| Rating Agency | Current credit | Rating outlook |
|------------------------------------|----------------|----------------|
| Standard & Poor's Ratings Services | A | Stable |
| Moody's Investors Service | A1 | Stable |
| Fitch Ratings | A | Stable |

A credit rating is not a recommendation to buy, sell or hold securities of the Bank. Such ratings are subject to revision, qualification, suspension or withdrawal at any time by the assigning rating agencies. Investors in the Bank's securities are cautioned to evaluate each rating independently of any other rating. There have been no changes to any of the above credit ratings in the two years prior to the signing date of this Disclosure Statement.

In November 2011, Standard & Poor's upgraded the Overseas Bank's long term rating to A from A- and rating outlook to stable from positive. On 28 April 2020, Standard & Poor's affirmed the Overseas Bank's A rating.

In May 2017, Moody's Investors Service affirmed the Overseas Bank's A1 rating with rating outlook revised to stable from negative. On 17 June 2020, Moody's Investors Service affirmed the Overseas Bank's A1 rating.

In November 2007, Fitch upgraded the Overseas Bank's long-term rating to A from A- and rating outlook to stable from positive. On 6 January 2020, Fitch affirmed the Overseas Bank's A rating.

Descriptions of the credit rating scales are as follows:

The following is a summary of the descriptions of the major ratings categories of each rating agency for the rating of long-term senior unsecured obligations:

| Rating Agency | S&P Global Ratings (a) | Moody's Investors Service (b) | Fitch Ratings (a) |
|--|---------------------------|----------------------------------|----------------------|
| The following grades display investment grade characteristics: | | | |
| Ability to repay principal and interest is extremely strong. This is the highest investment category. | AAA | Aaa | AAA |
| Very strong ability to repay principal and interest. | AA | Aa | AA |
| Strong ability to repay principal and interest although somewhat susceptible to adverse changes in economic, business or financial conditions. | A | A | A |
| Adequate ability to repay principal and interest. More vulnerable to adverse changes. | BBB | Baa | BBB |
| The following grades have predominantly speculative characteristics: | | | |
| Significant uncertainties exist which could affect the payment of principal and interest on a timely basis. | BB | Ba | BB |
| Greater vulnerability and therefore greater likelihood of default. | B | B | B |
| Likelihood of default now considered high. Timely repayment of principal and interest is dependent on favourable financial conditions. | CCC | Caa | CCC |
| Highest risk of default. | CC to C | Ca to C | CC to C |
| Obligations currently in default. | D | - | RD & D |

(a) S&P Global Ratings and Fitch Ratings may be modified by the addition of "+" or "-" to show the relative standing within the "AA" to "B" categories.

(b) Moody's Investors Service applies numerical modifiers 1, 2, and 3 to each of the "Aa" to "Caa" classifications with 1 indicating the higher end and 3 the lower end of the rating category.

Pending Proceedings or Arbitration

There are no pending legal proceedings or arbitrations concerning any member of the NZ Banking Group or, if publicly available, the Overseas Banking Group, whether in New Zealand or elsewhere, that may have a material adverse effect on the Overseas Bank or the NZ Banking Group.

Conditions of Registration

Conditions of registration for China Construction Bank Corporation in New Zealand

These conditions of registration apply on and after 21 December 2017.

The registration of China Construction Bank Corporation (“the registered bank”) in New Zealand is subject to the following conditions:

1. That the banking group does not conduct any non-financial activities that in aggregate are material relative to its total activities.

In this condition of registration, the meaning of “material” is based on generally accepted accounting practice.

2. That the banking group’s insurance business is not greater than 1% of its total consolidated assets.

For the purposes of this condition of registration, the banking group’s insurance business is the sum of the following amounts for entities in the banking group:

- (a) if the business of an entity predominantly consists of insurance business and the entity is not a subsidiary of another entity in the banking group whose business predominantly consists of insurance business, the amount of the insurance business to sum is the total consolidated assets of the group headed by the entity; and
- (b) if the entity conducts insurance business and its business does not predominantly consist of insurance business and the entity is not a subsidiary of another entity in the banking group whose business predominantly consists of insurance business, the amount of the insurance business to sum is the total liabilities relating to the entity’s insurance business plus the equity retained by the entity to meet the solvency or financial soundness needs of its insurance business.

In determining the total amount of the banking group’s insurance business—

- (a) all amounts must relate to on-balance sheet items only, and must comply with generally accepted accounting practice; and
- (b) if products or assets of which an insurance business is comprised also contain a non-insurance component, the whole of such products or assets must be considered part of the insurance business.

For the purposes of this condition of registration,—

“insurance business” means the undertaking or assumption of liability as an insurer under a contract of insurance:

“insurer” and “contract of insurance” have the same meaning as provided in sections 6 and 7 of the Insurance (Prudential Supervision) Act 2010.

3. That the business of the registered bank in New Zealand does not constitute a predominant proportion of the total business of the registered bank.
4. That no appointment to the position of the New Zealand Chief Executive Officer of the registered bank shall be made unless:
 - (a) the Reserve Bank has been supplied with a copy of the curriculum vitae of the proposed appointee; and
 - (b) the Reserve Bank has advised that it has no objection to that appointment.
5. That China Construction Bank Corporation complies with the requirements imposed on it by the China Banking Regulatory Commission.
6. That, with reference to the following table, each capital adequacy ratio of China Construction Bank Corporation must be equal to or greater than the applicable minimum requirement.

| Capital adequacy ratio | Minimum requirement |
|------------------------------|---------------------|
| Common Equity Tier 1 capital | 5 percent |
| Tier 1 capital | 6 percent |
| Total capital | 8 percent |

For the purposes of this condition of registration, the capital adequacy ratios—

- (a) must be calculated as a percentage of the registered bank's risk weighted assets; and
 - (b) are otherwise as administered by the China Banking Regulatory Commission.
7. That liabilities of the registered bank in New Zealand, net of amounts due to related parties (including amounts due to a subsidiary or affiliate of the registered bank), do not exceed NZ\$15 billion.
 8. The registered bank may only undertake wholesale business in New Zealand – that is, business transacted with “wholesale investors” defined under the Financial Market Conduct Act 2013 (Clause 3(2), Schedule 1).
 9. That any derivative contracts entered into by the registered bank in New Zealand may only be for the purposes of hedging a customer's positions with the registered bank, or the registered bank's own risk positions.
 10. That the New Zealand assets of the registered bank do not exceed the consolidated total assets of China Construction Bank (New Zealand) Limited and its subsidiaries.

In these conditions of registration,—

“banking group” means the New Zealand business of the registered bank and its subsidiaries as required to be reported in group financial statements for the group's New Zealand business under section 461B(2) of the Financial Markets Conduct Act 2013.

“business of the registered bank in New Zealand” means the New Zealand business of the registered bank as defined in the requirement for financial statements for New Zealand business in section 461B(1) of the Financial Markets Conduct Act 2013.

“generally accepted accounting practice” has the same meaning as in section 8 of the Financial Reporting Act 2013.

“liabilities of the registered bank in New Zealand” means the liabilities that the registered bank would be required to report in financial statements for its New Zealand business if section 461B(1) of the Financial Markets Conduct Act 2013 applied.

The Branch and CCBNZL have complied with all conditions of registration over the accounting period.

There have been no changes to the conditions of registration between 1 January 2020 to 31 December 2020 for the Branch.

Other Material Matters

The Board is of the opinion that there are no material matters relating to the business or affairs of the NZ Banking Group which are not contained elsewhere in this Disclosure Statement and which would, if disclosed in this Disclosure Statement, materially affect the decision of a person to subscribe for debt securities of which the NZ Banking Group is the issuer.

Auditor

The appointed auditor for the Bank is Ernst & Young (“EY”). The auditor's address is 2 Takutai Square, Britomart, Auckland 1010, New Zealand.

Directors' and New Zealand Chief Executive Officer's Statements

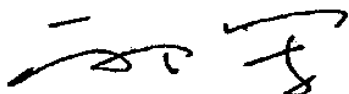
Each Director and the New Zealand Chief Executive Officer believes, after due enquiry, that, as at the date on which this Disclosure Statement is signed:

- (a) the Disclosure Statement contains all the information that is required by the Order; and
- (b) the Disclosure Statement is not false or misleading.

Each Director and the New Zealand Chief Executive Officer believes, after due enquiry, that, for the year ended 31 December 2020:

- (a) the Registered Bank has complied with all Conditions of Registration that applied during the year; and
- (b) the Branch and CCBNZL of the Registered Bank had systems in place to monitor and control adequately the material risks of the NZ Banking Group including credit risk, concentration of credit risk, interest rate risk, currency risk, equity risk, liquidity risk, and other business risks, and that those systems were being properly applied.

Signed by the New Zealand Chief Executive Officer of China Construction Bank Corporation New Zealand Branch



Mr Jun Qi
Dated: 26 March 2021

Signed by and on behalf of all the Directors of China Construction Bank Corporation



DIRECTOR - Mr Guoli Tian
Dated: 26 March 2021

Historical Summary of Financial Statements

| For the year ended 31 December 2020 | 2020 \$000 | 2019 \$000 | 2018 \$000 | 2017 \$000 | 2016 \$000 |
|---|---------------|---------------|---------------|---------------|---------------|
| Interest income | 95,283 | 93,339 | 84,191 | 57,340 | 22,990 |
| Interest expense | (46,618) | (57,369) | (47,088) | (32,834) | (14,168) |
| Other interest (expense)/income | (19) | (126) | (4,406) | - | - |
| Net interest Income | 48,646 | 35,844 | 32,697 | 24,506 | 8,822 |
| Net non-interest income | 2,019 | 11,077 | 1,176 | 2,770 | 1,691 |
| Total operating income | 50,665 | 46,921 | 33,873 | 27,276 | 10,513 |
| Operating expenses | (18,273) | (17,156) | (16,106) | (12,113) | (9,658) |
| Impairment (losses)/write-back on credit exposures | (7,903) | (2,067) | (1,769) | (900) | (439) |
| Profit/ (Loss) before income tax | 24,489 | 27,698 | 15,998 | 14,263 | 416 |
| Income tax expense | (6,948) | (7,872) | (4,496) | (4,100) | 1,384 |
| Profit after income tax attributable to the owners of the NZ Banking Group | 17,541 | 19,826 | 11,502 | 10,163 | 1,800 |
| Dividends paid on ordinary shares | - | - | - | - | - |
| Repatriation of profits to head office | - | - | - | - | - |

| As at 31 December | 2020 \$000 | 2019 \$000 | 2018 \$000 | 2017 \$000 | 2016 \$000 |
|------------------------------------|---------------|---------------|---------------|---------------|---------------|
| Balance sheet | | | | | |
| Total assets | 3,311,365 | 3,066,387 | 2,577,219 | 1,826,241 | 887,719 |
| Total individually impaired assets | - | - | - | - | - |
| Total liabilities | 3,059,143 | 2,831,986 | 2,361,324 | 1,620,596 | 692,121 |
| Total shareholder's equity | 240,854 | 227,657 | 215,668 | 205,931 | 195,598 |
| Total head office account | 11,368 | 6,744 | 227 | (286) | - |

The amounts disclosed in this historical summary of financial statements have been taken from the audited financial statements of the NZ Banking Group.

Statement of Comprehensive Income

| For the year ended 31 December | Note | 2020 \$000 | 2019 \$000 |
|---|-------|---------------|----------------|
| Interest income | 2 | 95,283 | 93,339 |
| Interest expense ¹ | 2 | (46,618) | (57,369) |
| Other interest (expense)/income ¹ | 2 | (19) | (126) |
| Net interest income | 2 | 48,646 | 35,844 |
| Net non-interest income | 3 | 2,019 | 11,077 |
| Total operating income | | 50,665 | 46,921 |
| Operating expenses | 4 | (18,273) | (17,156) |
| Impairment (losses) / write-back on credit exposures | 5 | (7,903) | (2,067) |
| Profit/ (Loss) before income tax | | 24,489 | 27,698 |
| Income tax (expense) / benefit | 6 (a) | (6,948) | (7,872) |
| Profit after income tax attributable to the owner of the NZ Banking Group | | 17,541 | 19,826 |
| Other comprehensive income, net of tax | | | |
| Other comprehensive income which will not be reclassified to profit or loss | | - | - |
| Other comprehensive income which may be reclassified to profit or loss | | 280 | (1,320) |
| Total other comprehensive income, net of tax | | 280 | (1,320) |
| Total comprehensive income attributable to the owner of the NZ Banking Group | | 17,821 | 18,506 |

¹ Comparative information for 31 December 2019 has been reclassified to ensure consistency and presentation with current year reporting.

Statement of Changes in Equity

| For the year ended 31 December 2020 | NZ Banking Group | | | | | | | | Total \$000 |
|--|------------------------|----------------------------|----------------------------------|------------------------|------------------------|----------------------------|----------------------------------|------------------------|----------------|
| | NZ Branch | | | | CCBNZL | | | | |
| | Share Capital \$000 | Retained Earnings \$000 | Cash Flow Hedge Reserve \$000 | FVOCI Reserve \$000 | Share Capital \$000 | Retained Earnings \$000 | Cash Flow Hedge Reserve \$000 | FVOCI Reserve \$000 | |
| Balance at 01 January 2020 | - | 6,740 | 4 | - | 199,178 | 28,868 | (337) | (52) | 234,401 |
| Profit after income tax | - | 4,744 | - | - | - | 12,797 | - | - | 17,541 |
| Other comprehensive income | - | - | (120) | - | - | - | 143 | 257 | 280 |
| Total comprehensive income for the period | - | 4,744 | (120) | - | - | 12,797 | 143 | 257 | 17,821 |
| Transactions with owners: | | | | | | | | | |
| Dividends paid on ordinary shares | - | - | - | - | - | - | - | - | - |
| Balance at 31 December 2020 | - | 11,484 | (116) | - | 199,178 | 41,665 | (194) | 205 | 252,222 |

| For the year ended 31 December 2019 | NZ Banking Group | | | | | | | | Total \$000 |
|--|------------------------|----------------------------|----------------------------------|------------------------|------------------------|----------------------------|----------------------------------|------------------------|----------------|
| | NZ Branch | | | | CCBNZL | | | | |
| | Share Capital \$000 | Retained Earnings \$000 | Cash Flow Hedge Reserve \$000 | FVOCI Reserve \$000 | Share Capital \$000 | Retained Earnings \$000 | Cash Flow Hedge Reserve \$000 | FVOCI Reserve \$000 | |
| Balance at 01 January 2019 | - | (905) | 1,132 | - | 199,178 | 16,687 | (197) | - | 215,895 |
| Profit after income tax | - | 7,645 | - | - | - | 12,181 | - | - | 19,826 |
| Other comprehensive income | - | - | (1,128) | - | - | - | (140) | (52) | (1,320) |
| Total comprehensive income for the period | - | 7,645 | (1,128) | - | - | 12,181 | (140) | (52) | 18,506 |
| Transactions with owners: | | | | | | | | | |
| Dividends paid on ordinary shares | - | - | - | - | - | - | - | - | - |
| Balance at 31 December 2019 | - | 6,740 | 4 | - | 199,178 | 28,868 | (337) | (52) | 234,401 |

These financial statements are to be read in conjunction with the notes on pages 16 - 62.

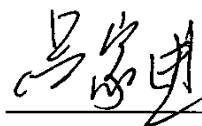
Balance Sheet

| As at 31 December | Note | 2020 \$000 | 2019 \$000 |
|---|-------|------------------|------------------|
| Assets | | | |
| Cash and balances with central bank | 8 | 151,469 | 38,161 |
| Due from other financial institutions | 9 | 379,473 | 346,354 |
| Investment securities | 10 | 32,739 | 201,549 |
| Loans and advances | 11 | 2,712,557 | 2,304,136 |
| Due from related parties | 21 | 1,332 | 116,622 |
| Derivative financial assets | 12 | 26,466 | 54,445 |
| Property, plant and equipment | 13 | 1,559 | 1,730 |
| Intangible assets | | 39 | 80 |
| Deferred tax assets | 6 (b) | 5,526 | 3,126 |
| Other assets | 14 | 205 | 184 |
| Total assets | | 3,311,365 | 3,066,387 |
| Liabilities | | | |
| Due to other financial institutions | 15 | 503,118 | 432,068 |
| Deposits from customers | 16 | 419,719 | 312,203 |
| Debt securities issued | 17 | 1,074,472 | 976,213 |
| Due to related parties | 21 | 909,997 | 1,051,615 |
| Subordinated debt | 21 | 15,087 | 15,107 |
| Derivative financial liabilities | 12 | 126,339 | 35,272 |
| Current tax liabilities | | 5,349 | 5,160 |
| Other liabilities | 18 | 5,062 | 4,348 |
| Total liabilities | | 3,059,143 | 2,831,986 |
| Head Office account | | | |
| Branch capital | | - | - |
| Retained earnings/(loss) | | 11,484 | 6,740 |
| Reserves | | (116) | 4 |
| Total Head Office account | | 11,368 | 6,744 |
| Equity | | | |
| Share capital | 19 | 199,178 | 199,178 |
| Retained earnings | | 41,665 | 28,868 |
| Reserves | | 11 | (389) |
| Total equity | | 240,854 | 227,657 |
| Total equity attributable to the owner of the NZ Banking Group | | 252,222 | 234,401 |
| Total liabilities and equity | | 3,311,365 | 3,066,387 |
| Total interest earning and discount bearing assets | | 3,290,300 | 3,011,252 |
| Total interest and discount bearing liabilities | | 2,898,115 | 2,764,205 |

These financial statements were approved and signed on behalf of the Board of Directors by:



DIRECTOR - Guoli TIAN
Dated: 26 March 2021



DIRECTOR - Jiajin LYU
Dated: 26 March 2021

Cash Flow Statement

| For the year ended 31 December | Note | 2020 \$000 | 2019 \$000 |
|--|--------|------------------|------------------|
| Cash flows from operating activities | | | |
| Interest received | | 95,243 | 91,666 |
| Interest paid | | (11,133) | (12,726) |
| Income received from financial instruments designated at FVTPL | | 2,041 | 3,329 |
| Non-interest income received | | 75,779 | 37,251 |
| Non-interest expense paid | | (4,305) | (1,069) |
| Operating expenses paid | | (16,227) | (15,168) |
| Income taxes paid | | (9,168) | (8,342) |
| Net cash flows from operating activities before changes in operating assets and liabilities | | 132,230 | 94,941 |
| Net changes in operating assets and liabilities: | | | |
| Net decrease/(increase): | | | |
| GST receivable | | (1) | (22) |
| Other assets | | (19) | 117 |
| Loans and advances | | (417,402) | (374,964) |
| Due from related parties | | 104,063 | (71,754) |
| Net increase/(decrease): | | | |
| Due to other financial institutions | | 71,051 | 95,295 |
| Deposits from customers | | 106,958 | 76,874 |
| Net changes in operating assets and liabilities | | (135,350) | (274,454) |
| Net cash flows provided by/ (used in) operating activities | 7 | (3,120) | (179,513) |
| Cash flows from investing activities | | | |
| Purchase of investment securities | | 167,720 | (12,161) |
| Placements with other financial institutions | | - | - |
| Purchase of property, plant and equipment | | (253) | (168) |
| Purchase of intangible assets | | (1) | - |
| Net cash flows used in investing activities | | 167,466 | (12,329) |
| Cash flows from financing activities | | | |
| Amount borrowed from related parties | | 195,377 | 18,713 |
| Repayments of due to related parties | | (299,083) | (18,720) |
| Issuance of debt issues | 17 | 385,000 | 462,133 |
| Repayments of debt securities | 17 | (270,500) | (181,300) |
| Repayment of principal portion of lease liabilities | | (899) | (861) |
| Interest paid on financing activities | | (39,041) | (45,619) |
| Net cash flows (used in)/ provided by financing activities | | (29,146) | 234,346 |
| Net increase/ (decrease) in cash and cash equivalents | | 135,200 | 42,504 |
| Cash and cash equivalents at beginning of the year | | 397,078 | 354,574 |
| Cash and cash equivalents at end of the year | 26 (c) | 532,278 | 397,078 |
| Cash and cash equivalents at end of the year comprise: | | | |
| Due from other financial institutions (call or original maturity of 3 months or less) | 28 (c) | 379,473 | 346,354 |
| Cash and balances with central banks | 28 (c) | 151,469 | 38,161 |
| Due from related parties (nostro account) | 28 (c) | 1,336 | 12,563 |
| Cash and cash equivalents at end of the year | | 532,278 | 397,078 |

These financial statements are to be read in conjunction with the notes on pages 16 - 62.

Notes to the Financial Statements

1. Statement of Accounting Policies

1.1 Reporting Entity

The reporting entity for the purpose of this Disclosure Statement is the China Construction Bank Corporation New Zealand Branch (the "Branch"). The reporting group is the NZ Banking Group which is an aggregation of the Branch and China Construction Bank (New Zealand) Limited, ("CCBNZL"), a locally incorporated subsidiary of the Overseas Bank whose principal activity is the provision of a range of banking products and services to business, corporate, institutional and retail customers. The basis of aggregation is an addition of the NZ Banking Group entities' individual financial statements. All transactions and balances between entities within the NZ Banking Group have been fully eliminated where they exist.

These financial statements were approved for issue by the Board of Directors of the Overseas Bank (the "Board") on 26 March 2021.

1.2 Basis of Preparation

These financial statements have been prepared in accordance with the requirements of the Financial Markets Conduct Act 2013 and the Registered Bank Disclosure Statements (Overseas Incorporated Registered Banks) Order 2014 (as amended) (the "Order"). These financial statements comply with Generally Accepted Accounting Practice in New Zealand ("GAAP") and with New Zealand equivalents to International Financial Reporting Standards ("NZ IFRS") and other applicable Financial Reporting Standards as appropriate for Tier 1 for-profit entities. They also comply with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board ("IASB") and interpretations issued by the IFRS Interpretations Committee ("IFRS IC") applicable to companies reporting under IFRS.

These financial statements have been prepared in accordance with the historical cost basis, except by the application of fair value measurements required or allowed by relevant accounting standards.

The going concern and the accrual basis of accounting have been adopted.

1.3 Basis of Aggregation

The NZ Banking Group as at 31 December 2020 has been aggregated by combining the sum of the capital and reserves of the Branch, and the consolidated capital and reserves of CCBNZL. For New Zealand entities acquired by the Overseas Banking Group, capital and reserves at acquisition are netted and recognised as capital contributed to the NZ Banking Group. As at 31 December 2020, the Head Office account consisted of Equity for CCB NZ Branch (\$6,744,000) (31 December 2019: (\$6,744,000)).

1.4 Presentation currency and rounding

All amounts contained in the financial statements are presented in New Zealand Dollars, which is the Bank's functional and presentation currency. The amounts are rounded to the nearest thousand dollars.

1.5 Comparative data

Certain comparative information has been reclassified to ensure consistency with the current reporting period where appropriate.

1.6 Changes in accounting policies

The accounting policies and methods of computation are consistent with those of the NZ Banking Group's financial statements for the full year ended 31 December 2019. There have been no material changes to the accounting policies for the year ended 31 December 2020.

The following amendments to accounting standards relevant to the NZ Banking Group have not been adopted from the 1st of January 2020 and have not been applied in the preparation of these financial statements.

Amendments to IFRS 9, IAS 39 and IFRS 7 "Interest Rate Benchmark Reform"

The publication of the London Interbank Offered Rate ("LIBOR") will be discontinued from 31 December 2021. In August 2020, the IASB issued Interest Rate Benchmark Reform - Phase 2 amendments which considers the issues that might affect financial reporting during the reform of an interest rate benchmark, including the effects of changes to contractual cash flows or hedging relationships arising from the replacement of an interest rate benchmark with an alternative benchmark rate.

The NZ Banking Group continues to monitor these developments and the expected impact. The NZ Banking Group has commenced work to assess and work through the required changes to the internal processes and systems that will be affected by this change. The NZ Banking Group currently has limited exposures to LIBOR beyond 31 December 2021.

1.7 Particular accounting policies

(a) Foreign currency

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at the period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the profit or loss, except when recognised in other comprehensive income as qualifying cash flow hedges.

Translation differences on non-monetary items measured at fair value through profit or loss are reported as part of the fair value gain or loss on these items.

(b) Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the NZ Banking Group and the revenue can be reliably measured.

Interest income

Interest income for all interest earning financial assets excluding those measured through "Fair value through profit & loss (FVTPL)" is recognised in the profit or loss using the effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts the estimated future cash receipts or payments over the expected life of the financial instrument, or when appropriate, over a shorter period, to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, cash flows are estimated based upon all contractual terms of the financial instrument but do not consider expected credit losses. The calculation includes all fees and other amounts received or paid between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

For financial assets that are purchased and originated credit impaired ("POCI"), the original credit-adjusted effective interest rate is applied to the amortised cost of the financial asset. For financial assets that are not "POCI" but have subsequently become credit-impaired (or stage 3), interest revenue is calculated by applying the effective interest rate to their amortised cost (i.e. net of the expected credit loss provision).

Other interest (expense)/income

Interest earned on investment securities and interest expense incurred on borrowings from related parties that are measured at FVTPL is recognised and presented as 'Other interest (expense)/income' within net interest income.

Fee and commission income

Fee and commission income from contracts with customers is measured based on the consideration specified in the contract. The NZ Banking Group recognises revenue when it transfers control over a service to a customer.

The following table provides information about the nature and timing of the satisfaction of performance obligations in contracts with customers, including significant payment terms, and the related revenue recognition policies.

| Type of product / service | Nature and timing of satisfaction of performance obligations, including significant payment terms | Revenue recognition |
|--------------------------------------|---|---|
| Retail and corporate banking service | <p>The NZ Banking Group provides banking services to retail and corporate customers, including account management, provision of revolving facilities, foreign currency transactions, and servicing fees.</p> <p>Fees for ongoing account management are charged to the customer's account on a monthly basis. The NZ Banking Group sets the rate separately for retail and corporate banking customers.</p> <p>Transaction-based fees for interchange, foreign currency transactions and revolving facilities are charged to the customer's account when the transaction takes place.</p> <p>Servicing fees are charged on a monthly basis and are based on fixed and variable rates.</p> | <p>Revenue from account service and servicing fees is recognised over time as the services are provided to customers.</p> <p>Revenue related to the transactions is recognised at the point in time when the transaction takes place.</p> |

Trading income

Realised gains and losses and unrealised gains and losses arising from changes in the fair value of trading assets and trading liabilities are recognised as trading income in the profit or loss in the period in which they arise, except for recognition of day one profits or losses which are deferred where certain valuation inputs are unobservable. Interest income or interest expense on the trading portfolio is recognised as part of net interest income.

Gain or loss on disposal of property, plant and equipment

The gain or loss arising on the disposal or retirement of property, plant and equipment is determined as the difference between the sale proceeds less costs of disposal and the carrying amount of the respective asset and is recognised in the profit or loss as non-interest income.

(c) Expense recognition

Interest expense

Interest expense, including premiums or discounts and associated expenses incurred on the issue of financial and lease liabilities, is recognised in the profit or loss using the effective interest method.

Loan origination expenses

Certain loan origination expenses are an integral part of the effective interest rate of a financial asset measured at amortised cost. These loan origination expenses include:

- fees and commissions payable to brokers and certain customer incentive payments in respect of originating lending business; and
- other expenses of originating lending business, such as external legal costs and valuation fees, provided these are direct and incremental costs related to the issue of a financial asset.

Such loan origination expenses are initially recognised as part of the cost of acquiring the financial asset and amortised as part of the effective yield of the financial asset over its expected life using the effective interest method.

Leasing

On adoption of NZ IFRS 16 effective from 1 January 2019, interest expense on 'Lease liability' and depreciation on 'Right-of-use assets' is recognised in the profit and loss as an expense.

Prior to adoption of NZ IFRS 16, Operating lease payments were recognised in the profit or loss as an expense on a straight-line basis over the lease term. Incentives received on entering into operating leases are recognised as liabilities and amortised as a reduction of rental expense on a straight-line basis over the lease term.

Impairment losses on credit exposures

The loss recognised in the profit or loss for impairment on credit exposures reflects the net movement in the provisions for credit exposures, write-offs and recoveries of impairments previously written off.

Commissions and other fees

All other fees and commissions are recognised in the profit or loss over the period in which the related service is received.

Employee benefits

Employee entitlements to salaries and wages, bonus, annual leave, long service leave, retirement and other similar benefits are recognised in the income statement when they accrue to employees.

Obligations for contributions to defined contribution retirement plans are recognised as an expense in the income statement as they fall due.

Other expenses

All other expenses are recognised in the profit or loss on an accruals basis as the related service is received.

(d) Taxation

Income tax expense

Income tax on profit or loss for the period comprises current and deferred tax and is based on the applicable tax law. It is recognised in the profit or loss as tax expense or benefit, except when it relates to items recognised in other comprehensive income or directly in equity, in which case it is recorded in other comprehensive income or directly in equity respectively, or where it arises from the initial accounting for a business combination, in which case it is included in the determination of goodwill.

Current tax

Current tax is the expected tax payable on taxable income for the period, based on tax rates (and tax laws) which are enacted or substantively enacted by the reporting date and including any adjustment for tax payable in previous periods. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

Deferred tax

Deferred tax is accounted for using the comprehensive tax balance sheet method. It is generated by temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and their tax base.

Deferred tax assets, including those related to the tax effects of income tax losses and credits available to be carried forward, are recognised only to the extent that it is probable that future taxable profits will be available against which the deductible temporary differences or unused tax losses and credits can be utilised.

Deferred tax liabilities are recognised for all taxable temporary differences, other than those relating to taxable temporary differences arising from goodwill. They are also recognised for taxable temporary differences arising on investments in subsidiaries, branches, associates and joint ventures, except where the NZ Banking Group is able to control the reversal of the temporary differences and it is probable that temporary differences will not reverse in the foreseeable future. Deferred tax assets are recognised only to the extent that it is probable that the temporary difference will reverse in the foreseeable future and there will be sufficient taxable profits against which to utilise the benefits of the temporary difference.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset or liability giving rise to them is realised or settled, based on tax rates and tax laws that have been enacted or substantively enacted by the reporting date. The measurement reflects the tax consequences that would follow from the manner in which the NZ Banking Group, at the reporting date, recovers or settles the carrying amount of its assets and liabilities.

Offsetting

Current and deferred tax assets and liabilities are offset only to the extent that they relate to income taxes levied by the same taxation authority, there is a legal right and intention to settle on a net basis and it is allowed under the tax law of the relevant jurisdiction.

Goods and services tax

Income, expenses and assets are recognised net of the amount of goods and services tax ("GST") except where the amount of GST incurred is not recoverable from Inland Revenue. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the operating expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, Inland Revenue is included as other assets or other liabilities in the balance sheet.

Cash flows are included in the cash flow statement on a net basis. The GST components of cash flows arising from investing and financing activities, which are recoverable from or payable to Inland Revenue, are classified as operating cash flows.

(e) Financial Assets

Classification

The NZ Banking Group classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through Other Comprehensive Income (OCI), or through profit or loss); and
- those to be measured at amortised cost.

The classification depends on the NZ Banking Group's business model for managing the financial assets and the contractual terms of the cash flows.

The NZ Banking Group reclassifies financial assets when and only when its business model for managing those assets changes.

Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

- Amortised cost: Financial assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Interest income from these financial assets is included in finance income using the effective interest rate method. Any gain or loss arising on derecognition is recognised directly in profit or loss and presented in other gains/(losses), together with foreign exchange gains and losses. Impairment losses are presented as a separate line item in profit or loss.

- Fair Value through Other Comprehensive Income (FVOCI): Financial assets that are held for collection of contractual cash flows and for selling the financial assets, where the asset's cash flows represent solely payments of principal and interest, are measured at FVOCI. Movements in the carrying amount are taken through OCI, except for the recognition of impairment gains or losses, interest revenue and foreign exchange gains and losses which are recognised in profit or loss. When the financial asset is derecognised, the cumulative gain or loss previously recognised in OCI is reclassified from equity to profit or loss and recognised in other gains/(losses). Interest income from these financial assets is included in interest income using the effective interest rate method. Foreign exchange gains and losses are presented in other gains/(losses) and impairment expenses are presented as a separate line item in profit or loss.
- FVTPL: Financial assets that do not meet the criteria for amortised cost or FVOCI are measured at FVTPL. A gain or loss on a financial asset that is subsequently measured at FVTPL is recognised in profit or loss and presented net within other gains/(losses) in the period in which it arises.

Recognition and measurement of financial assets

Financial assets are recognised when the NZ Banking Group becomes a party to the contractual provisions of the instrument. Purchases and sales of financial assets are recognised on trade-date or the date on which the NZ Banking Group commits to purchase or sell the asset.

Financial instruments are measured initially at fair value plus, in the case of a financial instrument not measured at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue of the instrument. Transaction costs for financial instruments measured at fair value through profit or loss are expensed immediately.

Subsequent to initial recognition, the NZ Banking Group measures different categories of financial assets at amortised cost, fair value through other comprehensive income or fair value through profit or loss respectively. Financial liabilities other than those measured at fair value through profit or loss are measured at amortised cost using the effective interest method.

(i) Financial assets measured at fair value through profit or loss

Gains and losses from changes in the fair value of financial assets measured at fair value through profit or loss are recognised in profit or loss. Interest earned on financial assets measured at FVTPL is recognised as net income from financial instruments designated at FVTPL and does not form part of interest income in profit or loss.

(ii) Financial assets measured at FVOCI

The impairment losses, foreign exchange gains and losses and interest income calculated using effective interest method of financial assets measured at FVOCI are recognised in profit and loss. Other changes of carrying amount are recognised in other comprehensive income.

When financial assets measured at FVOCI are sold, gains or losses on disposal are recognised in profit or loss. Gains or losses on disposal include those previously recognised in other comprehensive income.

(iii) Financial assets measured at amortised cost

The amortised cost of a financial asset should be measured with the initial recognition after the following adjustments: (i) deducting the repaid principal; (ii) adding or subtracting the cumulative amortisation, using the effective interest method, of any difference between that initial amount and the maturity amount; (iii) the loss provision for the accumulated accrual.

For financial assets measured at amortised cost, a gain or loss is recognised in profit or loss when the financial asset or financial liability is derecognised or impaired, and through the amortization process.

Effective interest rate

The effective interest rate is the rate that exactly discounts the estimated future cash payments or receipts through the expected lifetime of the financial asset to its carrying amount of a financial asset less any impairment allowance. The calculation does not consider expected credit losses but includes transaction costs, premiums or discounts and fees paid or received that are integral to the effective interest rate. The NZ Banking Group determines interest income based on the book balance of financial assets multiplied by the effective interest rate, except that (i) for purchased or sourced financial assets that have suffered credit impairment, from the initial recognition, interest income is calculated using the financial assets' amortised cost and credit-adjusted real interest rate; (ii) for a purchased or sourced financial asset that has not suffered credit impairment but has become credit impaired in subsequent periods, interest income is determined using the financial asset's amortised cost and the effective interest rate. If the financial asset no longer has credit impairment due to the improvement of its credit risk in the subsequent period, and this improvement can be objectively related to an event that occurs after the application of the above provisions, interest income should be recalculated using the effective interest rate multiplied by the book balance of the financial asset.

Cash and balances with central banks

Cash and balances with central banks include settlement account balances. These balances have an original maturity of less than three months. They are accounted for as financial assets at amortised cost and subsequently measured at amortised cost or the gross value of the outstanding balance, where appropriate.

Due from other financial institutions

Due from other financial institutions is defined by the nature of the counterparty and includes loans, nostro balances, deposit funds placed, collateral placed, reverse repurchase agreements, cash and cash at bank and due from other financial institutions. They are accounted for as financial assets at amortised cost and subsequently measured at amortised cost using the effective interest method, less impairment where applicable.

Investment securities

Investment securities are non-derivative financial assets, which includes short and long term public and other debt securities investments by the NZ Banking Group. The fair value of securities is based on quoted market prices, where available, or calculated using discounted cash flow models based on current market rates.

The classification depends on the business model of the NZ Banking Group's business model for managing the investment securities and the contractual terms of the cash flows.

Derivative assets

Derivative assets are measured at fair value through profit or loss. The method of recognising the resulting fair value gain or loss on a derivative depends on whether the derivative is used as a hedging instrument and, if so, the nature of the item being hedged. Refer to (h) below for more details on derivatives.

Loans and advances

Loans and advances cover all forms of lending provided to customers such as revolving credit facilities and term loans. They are accounted for as financial assets at amortised cost and subsequently measured at amortised cost using the effective interest method, less impairment where applicable.

Due from related parties

This amount includes all amounts due from related parties of the NZ Banking Group, and is accounted for as financial assets at amortised cost as above.

Other assets

Other assets include fees and commissions receivable, receivables relating to unsettled transactions and trade debtors.

Impairment of financial assets

At the end of each reporting period, the NZ Banking Group performs an impairment assessment based on expected credit loss on financial assets measured at amortised cost and FVOCI, as well as loan commitments and financial guarantee contracts.

The expected credit loss refers to the weighted average of the credit losses of financial instruments that are weighted by the risk of default. Credit loss refers to the difference between all contractual cash flows receivable from the contract and all cash flows expected to be received discounted at the original real interest rate by the NZ Banking Group, that is, the present value of all cash shortages. Among them, financial assets that have been purchased or sourced by the NZ Banking Group and have suffered credit impairment are discounted according to the effective interest rate of the financial assets after credit adjustments.

The NZ Banking Group's method of measuring expected credit losses of financial instruments reflects the following elements: (i) unbiased weighted average probability determined by the results of evaluating a range of possible outcomes; (ii) time value of money; (iii) reasonable and evidence-based information about past events, current conditions, and future economic forecasts that are available at no additional cost or effort at the end of the reporting period.

At the end of each reporting period, the NZ Banking Group assesses whether the credit risk of the relevant financial instruments has increased significantly since the initial recognition, and measures its expected credit losses ("ECL") and recognises its loss provision and changes from the prior period in the following cases: (i) if the credit risk of the financial instrument has not increased significantly since the initial recognition, the NZ Banking Group measures its loss provision based on the amount equivalent to the expected credit loss of the financial instrument in the next 12 months; (ii) if the credit risk of the financial instrument has increased significantly since the initial recognition, the NZ Banking Group measures its loss provision based on the amount of lifetime expected credit loss of the financial instrument. Under the above circumstances, regardless of whether the NZ Banking Group's assessment of credit losses is based on a single financial instrument or a combination of financial instruments, the increase or reversal of the loss provision resulting therefrom is included in the current profit and loss as an impairment loss or gain.

For Investment securities measured at FVOCI, the NZ Banking Group recognises the allowance for impairment in other comprehensive income and impairment losses or gains in profit and loss.

In cases where the loss provision is measured at the amount equivalent to the lifetime expected credit loss of the financial instrument, and the financial instrument is no longer having significant increase in credit risk at the end of the current reporting period, the NZ Banking Group measures its loss provision based on the amount of its expected credit losses for the next 12 months, and the reversal of the loss provision is recognised in profit or loss for the current reporting period.

For financial assets that have been purchased or sourced with credit impairment, the NZ Banking Group only recognises cumulative changes in lifetime expected credit losses after initial recognition at the end of the reporting period as loss provision. At the end of each reporting period, the NZ Banking Group recognises the amount of the change in lifetime expected credit losses as an impairment loss or gain in current profit or loss.

o **Segmentation of financial instruments**

The NZ Banking Group adopts a “three-stage” model for impairment, based on changes in credit quality since initial recognition, to estimate the expected credit losses.

The key definition of the three stages are summarised below:

- Stage 1: 12-months ECL – For financial instruments with no significant increase in credit risk after initial recognition, expected credit losses in the next 12 months are recognised
- Stage 2: Lifetime ECL – not credit impaired – For financial instruments with significant increase in credit risk since initial recognition, but no objective evidence of impairment, lifetime expected credit losses are recognised.
- Stage 3: Lifetime ECL – credit impaired – For financial assets that show objective evidence of impairment at the end of the reporting period, lifetime expected credit losses are recognised.

o **Significant increase in credit risk (SICR)**

The NZ Banking Group assesses whether the credit risk of a financial instrument has increased significantly since initial recognition on a quarterly basis. The NZ Banking Group considers all reasonable and supportable information, including forward-looking information, which reflects the significant increase in credit risk. The major factors considered include regulatory and business environment, internal and external credit grading, repayment ability, operation capacity, contract terms of the loan, repayment behaviours, etc. The NZ Banking Group compares the risk of a default occurring as at the end of the reporting period with that as at the date of initial recognition of one financial instrument or a portfolio of financial instruments that shares the similar credit risk characteristics. The NZ Banking Group considers the change in probability of default (PD), whether the overdue exceeds 30 days, and other factors to determine whether there is significant increase in credit risk since initial recognition.

o **Definition of default and credit-impaired assets**

The NZ Banking Group considers a financial instrument is in default when it is credit-impaired. Additionally, overdue for more than 90 days on contractual payment terms is considered default.

In order to evaluate whether a financial asset is impaired, the NZ Banking Group considers the following criteria:

- Significant financial difficulty of the borrower or issuer;
- Breach of contract term, such as a default or delinquency in interest or principal payments;
- The NZ Banking Group, for economic or legal reasons relating to the borrower's financial difficulty, granting to the borrower a concession that the NZ Banking Group would not otherwise consider;
- It becoming probable that the borrower will enter bankruptcy or other financial reorganisation;
- Disappearance of an active market for financial assets because of financial difficulties;
- Observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the NZ Banking Group, including adverse changes in the payment status of borrowers in the NZ Banking Group, an increase in the unemployment rate in the geographical area of the borrowers, a decrease in property prices for mortgages in the relevant area, or adverse changes in industry conditions that affect the borrowers;
- Significant changes in the technological, market, economic or legal environment that have an adverse effect on the issuer of an equity instrument;
- A significant or prolonged decline in the fair value of an investment in an equity instrument below its cost; and
- Other objective evidence indicating there is an impairment of the financial asset.

The NZ Banking Group's definition of default has been consistently applied to the modelling process of PD, EAD and LGD during the ECL calculation.

o **Measuring ECL – Explanation of inputs, assumptions and estimation techniques**

The ECL is recognised on either a 12-month or lifetime basis. Lifetime basis is used only where a significant increase in credit risk has occurred since initial recognition or a financial instrument is considered to be credit impaired. Expected credit losses are the discounted product of the weighted average of Probability of Default (PD), Loss Given Default (LGD) and Exposure at Default (EAD) under the three scenarios, defined as follows:

- PD represents the consideration of forward-looking information on the likelihood of a borrower defaulting on its financial obligation in the future.
- LGD represents an estimate of loss arising, after consideration of forward-looking information on the NZ Banking Group's expectation. It is expressed as a percentage of EAD.
- EAD is based on the total amount of risk exposure on and off balance sheet at the time of default. The exposure is determined by the repayment plan according to different types of product.

- The discount rate used in the ECL calculation is the effective interest rate.

The assumptions underlying the ECL calculation, such as how the maturity profile of the PDs and how the collateral values change etc. are monitored and reviewed on a quarterly basis.

There have been no significant changes in estimation techniques. Assumptions have been updated to reflect change in market conditions relating to the impact of COVID-19 (see note 24) made during the reporting period.

o *Forward looking information incorporated in the ECL*

The assessment of SICR and the calculation of ECL both incorporate forward-looking information. The NZ Banking Group assesses ECL in positive, neutral and negative scenarios. Following this assessment, the NZ Banking Group measures ECL as a weighted average probability of ECL in the next 12-months under the three scenarios for Stage 1 financial instruments; and a weighted average probability of lifetime ECL for Stage 2 and 3 financial instruments.

Nature and effect of modifications on the measurement of doubtful debts

The NZ Banking Group sometimes renegotiates or otherwise modifies contracts with counterparties. If the new terms are substantially different, the NZ Banking Group derecognises the original financial asset and recognises a 'new' asset under the revised terms.

If the renegotiation or modification does not result in derecognition, but leads to changes in contractual cash flows, the NZ Banking Group assesses whether a significant increase in credit risk has occurred, based on comparing the risk of a default occurring under the revised terms as at the end of the reporting period with that as at the date of initial recognition under the original terms.

(f) Non-financial assets

Property, plant and equipment

Property, plant and equipment are carried at cost less accumulated depreciation and impairment losses. Cost is the fair value of the consideration provided plus any directly attributable costs of bringing the asset to its present working condition and location for its intended use. Other subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the item of property, plant and equipment. All other expenditure is recognised in the profit or loss as an expense as incurred. Impairment is recognised as an operating expense in the profit or loss.

Depreciation is calculated using the straight-line method to allocate the cost of assets less any residual value over their estimated useful lives as follows:

- | | |
|---------------------------|---|
| • Leasehold improvements | Lesser of 5 years or the remaining lease term |
| • Furniture and equipment | 5 years |
| • Computer equipment | 3 years |
| • Motor vehicles | 5 years |

Residual values, useful lives and depreciation methods are reviewed, and adjusted if appropriate, at each balance date.

An item of property, plant and equipment is derecognised on disposal or when no future economic benefits are expected from its use or disposal.

Property, plant and equipment also includes 'Right-of-use' assets under NZ IFRS 16 Leases. The NZ Banking Group recognises a Right-of-use asset at commencement date of a lease. The right-of-use asset is initially measured at cost, cost comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight line method from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The estimated useful life of right-of-use asset is determined on the same basis as those of property and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

Intangible assets

Intangible assets comprise computer software licences and computer software costs and are carried at cost less accumulated amortisation and impairment losses.

Acquired computer software licenses are capitalised on the basis of costs incurred to acquire and bring to use the specific software. These assets are amortised over their expected useful lives on a straight line basis over periods generally ranging from 3 to 5 years.

Internal and external costs directly incurred in the development of computer software, including subsequent upgrades and enhancements, are recognised as intangible assets when it is probable that they will generate future economic benefits attributable to the NZ Banking Group. These assets are amortised over their expected useful lives on a straight line basis.

(g) Financial liabilities

Classification

The NZ Banking Group classifies its financial liabilities in the following categories: financial liabilities at fair value through profit or loss and financial liabilities at amortised cost.

(i) Financial liabilities at fair value through profit or loss

Financial liabilities are classified as held for trading if they are: (i) acquired or incurred principally for the purpose of sale or repurchase in the near term; (ii) part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking; or (iii) a derivative (except for a derivative that is a designated and effective hedging instrument or a financial guarantee contract).

(ii) Other financial liabilities

Other financial liabilities are financial liabilities other than those measured at FVTPL.

Recognition and measurement of financial liabilities

Financial liabilities are recognised when the NZ Banking Group becomes a party to the contractual provisions of the instruments.

Financial liabilities measured at FVTPL: this classification is applied to derivatives and other financial liabilities designated as such at initial recognition. Gains or losses arising due to changes in the fair value of the liability is recognised in profit or loss. Financial liabilities designated as measured at FVTPL, are accounted for in accordance with the following requirements: (i) the amount of changes in the fair value of the financial liability arising from changes in the NZ Banking Group's own credit risk should be included in other comprehensive income; (ii) other changes in fair value of the financial liabilities are recognised in current profit or loss. If the treatment of the impact of changes in the financial liabilities' own credit risk will create or enlarge the accounting mismatch in profit or loss in accordance with (i), the NZ Banking Group shall recognise the entire gain or loss of the financial liabilities (including the amount of the impact of changes in its own credit risk) in profit and loss.

Financial liabilities measured at amortised cost are initially measured at fair value less transaction costs and subsequently measured at amortised cost using the effective interest rate method. A gain or loss is recognised in profit or loss when the financial liability is derecognised.

Due to other financial institutions

Due to other financial institutions is defined by the nature of the counterparty, being a bank and includes deposits, vostro balances, collateral received, repurchase agreements and settlement account balances due to other financial institutions. They are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

Deposits from customers

Deposits and other borrowings cover all forms of funding from customers including transactional and savings accounts, term deposits and foreign currency accounts. They are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

Derivative liabilities

Derivative liabilities are measured at fair value through profit or loss. The method of recognising the resulting fair value gain or loss on a derivative depends on whether the derivative is used as a hedging instrument and, if so, the nature of the item being hedged. Refer to (h) below for more details on derivatives.

Debt securities issued

Debt securities are certificates of deposit, commercial paper, bonds and notes that have been issued by the NZ Banking Group. They are either accounted for at amortised cost or at fair value through profit or loss. If the liability is accounted for at amortised cost, it is initially recorded at the fair value of the consideration received, net of transaction costs. Subsequently, the debt is measured at amortised cost using the effective interest method. If the liability is accounted for at fair value through profit or loss, the debt issue is initially recognised at the fair value of the consideration received. Debt issues are measured at fair value through profit or loss to eliminate or significantly reduce an accounting mismatch.

Financial guarantee contracts

Financial guarantee contracts are contracts that require the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payments when due. Financial guarantees are issued in the ordinary course of business, consisting of letters of credit, guarantees and acceptances. Financial guarantees are initially recognised in the financial statements at fair value on the date the guarantee was given; typically, this is the premium received. Subsequent to initial recognition, the NZ Banking Group's liabilities under such guarantees are measured at the higher of:

- the amount initially recognised less, when appropriate, amortisation of the fee which is recognised over the life of the guarantee; and
- where it is likely the NZ Banking Group will incur a loss as a result of issuing the contract, the estimated amount of the loss payable. These estimates are determined based on experience of similar transactions and history of past losses.

Due to related parties

This amount includes all amounts due to related parties of the NZ Banking Group. They are initially recorded at fair value of the consideration received, net of transaction costs. They are subsequently measured at amortised cost using the effective interest method.

Subordinated debt

Subordinated debt securities are notes that have been issued by the NZ Banking Group. They are initially recorded at the fair value of the consideration received, net of transaction costs. Subsequently, the Subordinated debt is measured at amortised cost using the effective interest method.

Other liabilities

Other liabilities include fees payable, payables relating to unsettled transactions and trade creditors. Other liabilities are recorded at fair value of the consideration received, net of transaction costs and subsequently measured at amortised cost using the effective interest method.

Other liabilities also includes Lease liability upon adoption of NZ IFRS 16 Leases. The Lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the NZ Banking Group's incremental borrowing rate. Generally, the NZ Banking Group uses its incremental borrowing rate as the discount rate.

Lease payments included in the measurement of the lease liability includes fixed payments as per lease contracts. The Lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from changes in lease contracts. When the Lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the Right-of use asset or is recorded in profit or loss if the carrying amount of the Right-of use asset has been reduced to zero.

Guarantee from parent NZ Banking Group

When the NZ Banking Group has obtained a benefit in the form of lower rates of interest on loans as a result of the guarantee from the parent NZ Banking Group, the unit of account is the guaranteed loan and therefore the fair value equals the face value of the proceeds received.

(h) Derivative financial instruments and hedge accounting

Derivative financial instruments are contracts whose value is derived from one or more underlying price index or other variable. They include swaps (interest rate and currency), forward rate agreements, futures, options and combinations of these instruments.

All derivatives are recognised in the balance sheet at fair value on trade date and are classified as held-for-trading except where they are used as part of an effective hedge relationship. The carrying value of a derivative is re-measured at fair value throughout the life of the contract. Derivatives are carried as assets when the fair value is positive and liabilities when the fair value is negative.

The method of recognising the resulting fair value gain or loss on a derivative depends on whether the derivative is used as a hedging instrument and, if so, the nature of the item being hedged. The NZ Banking Group designates certain derivatives as either hedges of movements in the fair value of recognised assets and liabilities or firm commitments (fair value hedge) or hedges of highly probable future cash flows attributable to a recognised asset or liability, or a forecast transaction (cash flow hedge). Hedge accounting is used for derivatives designated in this way, provided certain criteria are met.

The NZ Banking Group documents, at inception of the transaction, the relationship between the hedging instrument and the hedged item, the NZ Banking Group's risk management objective and strategy for undertaking the hedge transaction and the methods that will be used to assess the effectiveness of the hedging relationship. The NZ Banking Group formally assesses, both at the inception of the hedge and on an ongoing basis, whether the hedging instrument has been highly effective in offsetting changes in the fair value or cash flows of the hedged item.

A hedge is regarded as highly effective if, at inception and throughout its life, the NZ Banking Group can expect changes in the fair value or cash flows of the hedged item to be almost fully offset by the changes in the fair value or cash flows of the hedging instrument, and actual results of the hedge are within a range of 80% to 125% of these changes. The NZ Banking Group also performs a qualitative assessment of effectiveness. If changes in circumstances affect the terms of the hedged item such that the critical terms no longer match exactly with the critical terms of the hedging instrument, the NZ Banking Group uses the hypothetical derivative method to assess effectiveness. Hedge ineffectiveness represents the amount by which the changes in the fair value of the hedging instrument differ from changes in the fair value of the hedged item or the amount by which changes in the cash flows of the hedging instrument differ from changes (or expected changes) in the present value of the cash flows of the hedged item.

Any derivative that is de-designated as a hedging derivative will be accounted for as held-for-trading from the time that it is de-designated, with all subsequent movements in fair value recognised in the profit or loss.

Fair value hedge accounting

Where the NZ Banking Group hedges the fair value of a recognised asset or liability or firm commitment, changes in the fair value of the derivative designated as a fair value hedge are recognised in the profit or loss. Changes in the fair value of the hedged item attributable to the hedged risk are reflected in adjustments to the carrying value of the hedged item, which are also recognised in the profit or loss.

Hedge accounting is discontinued when the hedge instrument expires or is sold, terminated, exercised or no longer qualifies for hedge accounting. The resulting adjustment to the carrying amount of the hedged item arising from the hedged risk is amortised to the profit or loss on an effective yield basis over the period to maturity of the hedged item. If the hedged item is sold or repaid, the unamortised fair value adjustment is recognised immediately in the profit or loss.

Cash flow hedge accounting

The effective portion of changes in the fair value of derivatives that are designated and qualify for cash flow hedge accounting are recognised in other comprehensive income, while the gain or loss relating to any ineffective portion is recognised immediately in the profit or loss. Amounts accumulated in reserves are transferred to the profit or loss in the period in which the hedged item will affect the profit or loss.

When a hedging instrument expires or is sold, terminated, exercised, or no longer qualifies for hedge accounting, any cumulative gain or loss existing in reserves at that time remains in reserves and is recognised in the profit or loss when the forecast transaction ultimately affects profit or loss. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in reserves is immediately transferred to the profit or loss.

(i) Offsetting

Income and expenses are not offset unless required or permitted by an accounting standard. This generally arises in the following circumstances:

- where transaction costs form an integral part of the effective interest rate of a financial instrument which is measured at amortised cost, these are offset against the interest income generated by the financial instrument;
- where gains and losses relating to fair value hedges are assessed as effective; or
- where gains and losses arise from a group of similar transactions, such as foreign exchange gains and losses.

Offsetting of financial assets and financial liabilities

Assets and liabilities are offset and the net amount reported in the balance sheet only where there is:

- a legally enforceable right to offset the asset and liability; and
- an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously.

(j) Provisions

A provision is recognised in the balance sheet when the NZ Banking Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

(k) Contingent liabilities

Contingent liabilities are possible obligations whose existence will be confirmed only by uncertain future events or present obligations where the transfer of economic benefits is not probable or cannot be reliably measured. Contingent liabilities are not recognised in the balance sheet but are disclosed, unless the possibility of payment is remote.

(l) Equity

Shares

Issued shares are recognised at the amount paid per share net of directly attributable issue costs.

Cash flow hedge reserve

This reserve includes the fair value gains and losses associated with the effective portion of designated cash flow hedging instruments.

Dividend distribution

Dividends are recognised in equity in the period in which they are approved. Proposed dividends which are declared and approved after the end of each reporting period are not recognised in the balance sheet and are instead disclosed as a subsequent event in a note to the financial statements.

(m) Statement of cash flows

Cash and cash equivalents

For presentation purposes within the cash flow statement, cash and cash equivalents include cash and cash at bank, cash in transit, call deposits and settlement account balances with the central bank (with an original maturity of three months or less) and money at short call (deposit and settlement accounts with other financial institutions with an original maturity of three months or less). Cash and cash equivalents do not include any accrued interest.

Interest paid

Interest paid on debt securities issued and due to related parties is included as cash flows used in financing activities. All other interest paid is included as cash flows used in operating activities.

Netting of cash flows

Certain cash flows have been netted in order to provide more meaningful disclosure, as many of the cash flows are received and disbursed on behalf of customers and reflect the activities of those customers rather than those of the NZ Banking Group, or are received and disbursed in transactions where the turnover is quick, the amounts are large and the maturities are short.

1.8 Critical accounting estimates, assumptions and judgements

The preparation of these financial statements in accordance with NZ IFRS requires management to make estimates and assumptions that affect the amounts reported. It also requires management to make judgements in the process of applying the NZ Banking Group's accounting policies.

Although the NZ Banking Group has internal control systems in place to ensure that estimates can be reliably measured, actual amounts may differ from those estimates. It is not anticipated that such differences would be material. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

a) Impairment of loans and advances

For the year ended 31 December 2020, the significant accounting estimates and judgements of NZ IFRS 9 used by the NZ Banking Group include the measurement of expected credit losses.

The measurement of the expected credit loss allowance is based on the expected credit loss (ECL) model under NZ IFRS 9. This requires the use of complex models and significant assumptions about future economic conditions and credit behaviour (e.g. the likelihood of customers defaulting and the resulting losses). An explanation of the inputs, assumptions and estimation techniques used in measuring expected credit losses is further detailed in Note 1.7 (e).

A number of significant judgements are required in applying the accounting requirements for measuring expected credit losses, such as:

- Determining criteria for significant increase in credit risk;
- Choosing appropriate models and assumptions for the measurement of expected credit losses;
- Establishing the number and relative weightings of forward-looking scenarios for each type of product/market and the associated expected credit losses; and
- Establishing groups of similar financial assets for the purpose of measuring expected credit losses.

b) Fair value measurement

The valuation of financial instruments requires significant estimates and judgements. Refer to Note 23 for more details on the valuation of financial instruments.

There are no other assumptions made about the future, and no other major sources of estimation uncertainty as at 31 December 2020, that have a significant risk of resulting in a material adjustment to the carrying amounts of assets and liabilities within the next financial year. There are also no other judgements that management has made in the process of applying the NZ Banking Group's accounting policies that have a significant effect on the amounts recognised in the financial statements.

Financial Performance

2. Net interest income

| | 2020 \$000 | 2019 \$000 |
|--|-----------------|-----------------|
| Interest income | | |
| ¹ Cash and balances with central bank | 310 | 558 |
| ¹ Due from other financial institutions | 1,749 | 5,211 |
| ¹ Loans and advances [*] | 92,359 | 86,631 |
| ¹ Due from related parties | 349 | 458 |
| ² Investment securities | 516 | 481 |
| Total interest income | 95,283 | 93,339 |
| Interest expense | | |
| ³ Due to other financial institutions | (7,099) | (6,218) |
| ³ Deposits and other borrowings | (5,328) | (6,482) |
| ³ Due to related parties ^{**} | (15,618) | (23,289) |
| ³ Debt securities issued | (18,541) | (21,327) |
| ³ Lease Liabilities | (32) | (53) |
| Total interest expense | (46,618) | (57,369) |
| Other interest (expense)/income | | |
| ⁴ Investment securities | 264 | 3,144 |
| ⁴ Due to related party ^{**} | (283) | (3,270) |
| Total other interest (expense)/income | (19) | (126) |
| Total net interest income | 48,646 | 35,844 |

¹ Interest earned on financial assets classified and measured at amortised cost.

² Interest earned on financial assets classified and measured at FVOCI.

³ Interest expense on financial liabilities classified and measured at amortised cost.

⁴ Interest earned on financial assets and interest expense on financial liabilities classified and measured at FVTPL

^{*} Interest earned on impaired assets is nil, (31 December 2019: nil).

^{**} Comparative information for 31 December 2019 has been reclassified to ensure consistency and presentation with current year reporting.

3. Non-interest income

| | 2020 \$000 | 2019 \$000 |
|--|----------------|---------------|
| Fee income | | |
| Lending and credit facility related fee income | 6,231 | 5,351 |
| Other fee expense | (240) | (350) |
| Trade finance and other fee income | 631 | 637 |
| Total fee income | 6,622 | 5,638 |
| Other income (expense) | | |
| Net ineffectiveness on qualifying hedges | (79) | (324) |
| Net gain/(loss) on derivatives | (4,468) | 3,555 |
| Unrealised gain/(loss) on financial assets at fair value through profit or loss | (88) | 809 |
| Unrealised gain/(loss) on financial liabilities at fair value through profit or loss | 32 | 1,399 |
| Total other income (expense) | (4,603) | 5,439 |
| Total net non-interest income | 2,019 | 11,077 |

4. Operating expenses

| | 2020 \$000 | 2019 \$000 |
|--|---------------|---------------|
| Amortisation of intangible assets | 43 | 55 |
| Depreciation of property, plant and equipment ¹ | 1,168 | 1,355 |
| Directors' fees | 320 | 237 |
| Fees Paid to External Auditors | 248 | 248 |
| Employee benefits: | | |
| - Salaries and wages | 13,145 | 11,465 |
| - Defined contribution plan expense | 140 | 122 |
| - Other | 767 | 783 |
| Purchased services: | | |
| - Technology and information systems | 576 | 562 |
| - Legal | 54 | 98 |
| - Other professional services | 466 | 597 |
| GST expense | 111 | 191 |
| Marketing expenses | 134 | 637 |
| Other expenses | 1,101 | 806 |
| Total operating expenses | 18,273 | 17,156 |

¹ Depreciation of property, plant and equipment includes depreciation on leased assets of \$858,000 (31 December 2019: \$838,000).

| Fees paid to external auditors | 2020 \$000 | 2019 \$000 |
|---|---------------|---------------|
| Audit and review of financial statements ¹ | 248 | 248 |
| Other services ² | - | - |
| Total fees paid to the external auditors | 248 | 248 |

¹ The audit fee includes the audit fees for both the annual audit of the financial statements and the review of the interim financial statements.

² Other services relate to regulatory, risk advisory and technical accounting services.

5. Impairment losses on credit exposures

| | Due from other financial institutions \$000 | Loans and advances | | | Total impairment loss \$000 |
|---|---|---|---------------------------------|-----------------------------|--------------------------------------|
| | | Residential mortgage loans \$000 | Corporate exposures \$000 | Other exposures \$000 | |
| For the year ended 31 December 2020 | | | | | |
| Movement in collective provision 12-months ECL | (4) | 2,726 | 5,181 | - | 7,903 |
| Movement in collective provision Lifetime ECL not credit impaired | - | - | - | - | - |
| Movement in collective provision Lifetime ECL credit impaired | - | - | - | - | - |
| Movement in specific provision Lifetime ECL credit impaired | - | - | - | - | - |
| Bad debts written-off directly to the profit or loss | - | - | - | - | - |
| Bad debts recovered | - | - | - | - | - |
| Total impairment losses on loans and advances | (4) | 2,726 | 5,181 | - | 7,903 |

| | | | | | |
|---|-------------|------------|--------------|----------|--------------|
| For the year ended 31 December 2019 | | | | | |
| Movement in collective provision 12-months ECL | (54) | 602 | 1,554 | - | 2,102 |
| Movement in collective provision Lifetime ECL not credit impaired | - | - | - | - | - |
| Movement in collective provision Lifetime ECL credit impaired | - | - | - | - | - |
| Movement in specific provision Lifetime ECL credit impaired | - | - | - | - | - |
| Bad debts written-off directly to the profit or loss | - | (35) | - | - | (35) |
| Bad debts recovered | - | - | - | - | - |
| Total impairment losses on loans and advances | (54) | 567 | 1,554 | - | 2,067 |

6. Taxation

(a) Income tax expense

| | Unaudited 2020 \$000 | Audited 2019 \$000 |
|---------------------------------|----------------------------|--------------------------|
| Current tax | 9,379 | 8,621 |
| Deferred tax | (2,431) | (749) |
| Total income tax expense | 6,948 | 7,872 |

Reconciliation of the prima facie income tax payable on profit

| | | |
|--|--------------|--------------|
| Profit before income tax | 24,489 | 27,698 |
| Tax at domestic rate (28%) | 6,857 | 7,755 |
| Tax effect of expenses not deductible for tax purposes | 116 | 25 |
| Tax effect of prior period adjustments | - | 69 |
| Other | (25) | 23 |
| Total income tax expense | 6,948 | 7,872 |
| Effective tax rate | 28.4% | 28.4% |

Income tax credited directly to equity

| | | |
|---|-------------|------------|
| Current tax | - | - |
| Deferred tax | (31) | 516 |
| Total income tax credited directly to equity | (31) | 516 |

(b) Deferred tax

Deferred tax asset

| | | |
|---------------------------------|--------------|--------------|
| Balance at beginning of period | 3,126 | 1,861 |
| Recognised in profit or loss | 2,431 | 749 |
| Recognised directly in equity | (31) | 516 |
| Balance at end of period | 5,526 | 3,126 |

Deferred tax assets / (liabilities) comprise the following temporary differences:

| | | |
|---|--------------|--------------|
| Provision for impairment losses on loans and advances | 4,519 | 2,306 |
| Provision for employee entitlements | 586 | 374 |
| Property, plant and equipment | 279 | 274 |
| Cash flow hedges | 120 | 130 |
| Fair value adjustment of bonds - IFRS method | - | 21 |
| Other temporary differences ² | 22 | 21 |
| Total deferred tax assets (net) ¹ | 5,526 | 3,126 |

Deferred taxation recognised in profit or loss

| | | |
|--|--------------|------------|
| Provision for impairment losses on loans and advances | 2,213 | 589 |
| Provision for employee entitlements | 212 | 96 |
| Property, plant and equipment | 5 | 55 |
| Other temporary differences | 1 | 9 |
| Tax losses recognised | - | - |
| Total deferred taxation recognised in in profit or loss | 2,431 | 749 |

Deferred taxation recognised in equity

| | | |
|---|-------------|------------|
| Cash flow hedges | (10) | 495 |
| Fair value adjustment of bonds - IFRS method | (21) | 21 |
| Total deferred taxation recognised in equity | (31) | 516 |

¹ Deferred tax assets and deferred tax liabilities are set-off where they relate to income tax levied by the same taxation authority, there is a legal right and intention to settle on a net basis and it is allowed under the tax law of the relevant jurisdiction.

² Included in Other temporary differences are deferred tax assets of \$315,000 arising from Lease liabilities and deferred tax liabilities of \$309,000 arising from Right-of-use asset.

The NZ Banking Group does not have any unutilised tax losses that were available for offset against future taxable profits of the NZ Banking Group as at 31 December 2020 (31 December 2019: nil).

Imputation credit account

The amount of imputation credits available to the NZ Banking Group as at 31 December 2020 for use in subsequent reporting periods is \$17.7m (31 December 2019: \$11.2m).

7. Net Cash Flows used in Operating Activities

| For the year ended 31 December | 2020 \$000 | 2019 \$000 |
|--|----------------|------------------|
| Reconciliation of profit after income tax to net cash flows from (used in) operating activities | | |
| Profit after income tax | 17,541 | 19,826 |
| Adjustments: | | |
| Impairment losses on credit exposures | 7,903 | 2,067 |
| Depreciation and amortisation | 1,197 | 1,401 |
| Deduct/(add) items reclassified as financing activities | 39,041 | 45,619 |
| Income tax expense | (2,220) | (470) |
| Movement in fair value of financial assets and liabilities | 69,455 | 25,105 |
| Movement in interest accruals | (687) | 1,393 |
| Net (increase)/decrease in operating assets: | | |
| GST receivable | (1) | (22) |
| Loans and advances | (417,402) | (374,964) |
| Due from related parties ¹ | 104,063 | (71,754) |
| Other assets | (19) | 117 |
| Net increase/(decrease) in operating liabilities: | | |
| Due to other financial institutions | 71,051 | 95,295 |
| Deposits from customers | 106,958 | 76,874 |
| Net cash flow from (used in) operating activities | (3,120) | (179,513) |

¹ The amount of due from related parties excludes nostro balances held with Ultimate Parent Bank.

Financial Position

8. Cash and balances with Central Bank

| As at 31 December | 2020 \$000 | 2019 \$000 |
|--|----------------|---------------|
| Settlement account balances with central bank | 151,469 | 38,161 |
| Total cash and balances with central bank | 151,469 | 38,161 |

9. Due from other financial institutions

| As at 31 December | 2020 \$000 | 2019 \$000 |
|---|----------------|----------------|
| Placements with other financial institutions – call | 227,168 | 110,290 |
| Placements with other financial institutions – term | 152,321 | 236,084 |
| Provision for impairment losses | (16) | (20) |
| Total amount due from other financial institutions | 379,473 | 346,354 |

10. Investment securities

| As at 31 December | 2020 \$000 | 2019 \$000 |
|---|---------------|----------------|
| At FVOCI | | |
| Registered bank securities | 6,536 | 6,502 |
| Multilateral development banks and other international organisation | 26,203 | 45,094 |
| Total investment securities at FVOCI | 32,739 | 51,596 |
| At FVTPL | | |
| Government securities | - | 149,953 |
| Total investment securities at FVTPL | - | 149,953 |
| Total investment securities | 32,739 | 201,549 |

11. Loans and Advances

| As at 31 December | 2020 \$000 | 2019 \$000 |
|--|------------------|------------------|
| Residential mortgages | 742,263 | 701,487 |
| Corporate exposures | 1,987,885 | 1,613,851 |
| Total gross loans and advances | 2,730,148 | 2,315,338 |
| Unearned income | (2,841) | (4,528) |
| Loan origination fees | 1,337 | 904 |
| Fair value hedge adjustments | 36 | 638 |
| Loans and advances before provisions for impairment | 2,728,680 | 2,312,352 |
| Provision for impairment losses | (16,123) | (8,216) |
| Total net loans and advances | 2,712,557 | 2,304,136 |

12. Derivative financial instruments

| | As at 31 Dec 2020 | | | As at 31 Dec 2019 | | |
|---|--------------------------|-----------------------------|----------------------------------|--------------------------|-----------------------------|----------------------------------|
| | Notional Amount \$000 | Fair Values Assets \$000 | Fair Values Liabilities \$000 | Notional Amount \$000 | Fair Values Assets \$000 | Fair Values Liabilities \$000 |
| Held for Trading | | | | | | |
| Interest rate swap | 195,617 | 6,730 | (6,519) | 195,616 | 5,503 | (5,149) |
| Forward contracts | 44,418 | 2,580 | (2,563) | 6,841 | 75 | (48) |
| FX Swaps | 1,610 | 35 | (41) | 1,520 | 19 | (14) |
| Fair value hedges | | | | | | |
| Interest rate swap | 371,501 | 16,982 | (48) | 667,426 | 13,027 | (1,736) |
| Dual fair value and cash flow hedges | | | | | | |
| Cross Currency Interest rate swap | 774,387 | - | (65,752) | 623,551 | 16,999 | (10,250) |
| Economic Hedge | | | | | | |
| Cross Currency Interest rate swap | - | - | - | 178,359 | 17,204 | - |
| Forward contracts | 3,405 | - | (157) | - | - | - |
| FX Swaps | 825,796 | 139 | (51,259) | 694,965 | 1,618 | (18,075) |
| Total derivative financial instruments | 2,216,734 | 26,466 | (126,339) | 2,368,278 | 54,445 | (35,272) |

The use of derivatives and their sale to customers as risk management products is an integral part of the NZ Banking Group's trading activities. Derivatives are also used to manage the NZ Banking Group's own exposure to fluctuations in exchange and interest rates as part of its own asset and liability management activities.

Derivatives are subject to the same types of credit and market risk as other financial instruments and the NZ Banking Group manages these risks in a consistent manner.

Derivatives, except for those that are specifically held for hedging purpose are classified as held for trading.

Derivatives held for trading

The held for trading classification includes those held as trading positions.

Trading positions

The held for trading positions consist of sales to customers. Sales to customers include the structuring and marketing of derivative products to customers which enable them to take or mitigate risks. Positions may be traded actively or held over a period of time to benefit from expected changes in market rates.

Derivatives in hedging relationships

Economic Hedge

Derivatives which are used in the Balance Sheet risk management activities but do not qualify for hedge accounting are recognised as economic hedges.

Fair value hedges

The NZ Banking Group uses interest rate swaps to hedge interest rate risk exposure of a portion of its fixed rate mortgage assets and debt issuances included in debt issues at amortised cost.

| | Note | 2020 \$000 | 2019 \$000 |
|---|----------|---------------|---------------|
| Gain/(loss) arising from fair value hedges | | | |
| hedged item | | (5,986) | 9,815 |
| hedging instrument | | 5,907 | (10,139) |
| Net ineffectiveness on qualifying hedges | 3 | (79) | (324) |

Dual fair value and cash flow hedges

The NZ Banking Group hedges fixed rate foreign currency denominated liabilities, using a cross currency swap, designated as fair value hedge of foreign interest rates and cash flow hedge of foreign exchange rates.

The net ineffectiveness of cash flow hedges as at 31 December 2020 is \$3,931,989 (31 December 2019: \$305,326).

There were no transactions for which cash flow hedge accounting had to be ceased during the year ended 31 December 2020 as a result of highly probable cash flows no longer being expected to occur (31 December 2019: nil).

The profile of the timing of the notional amount and average price of derivatives designated in cash flow hedge relationships is outlined in the following table.

| As at 31 December 2020 | Less than 3 months \$000 | 3 to 12 months \$000 | 1 to 5 years \$000 | Total \$000 |
|---|--------------------------------|----------------------------|-----------------------|----------------|
| Interest rate swaps | | | | |
| Pay fixed | 11,500 | 91,518 | 6,291 | 109,309 |
| Received fixed | - | 91,518 | 366,291 | 457,809 |
| Total notional amount | 11,500 | 183,036 | 372,582 | 567,118 |
| <i>Weighted average interest rate</i> | <i>0.33%</i> | <i>0.16%</i> | <i>0.13%</i> | |
| Cross currency interest rate swaps | | | | |
| Received fixed - Pay fixed | - | - | 61,143 | 61,143 |
| Received fixed - Pay floating | - | - | 272,084 | 272,084 |
| Received floating - Pay floating | - | 283,556 | 157,604 | 441,160 |
| Total notional amount | - | 283,556 | 490,831 | 774,387 |
| <i>Weighted average interest rate</i> | <i>0.00%</i> | <i>0.10%</i> | <i>0.10%</i> | |
| Forward exchange contracts | | | | |
| Forward contracts | 1,946 | 45,877 | - | 47,823 |
| FX Swaps | 524,074 | 303,332 | - | 827,406 |
| Total notional amount | 526,020 | 349,209 | - | 875,229 |
| <i>Weighted average USD rate</i> | <i>1.476</i> | <i>1.567</i> | <i>-</i> | |
| <i>Weighted average AUD rate</i> | <i>1.072</i> | <i>-</i> | <i>-</i> | |

13. Property, plant and equipment

| As at 31 December | 2020 \$000 | 2019 \$000 |
|--|---------------|---------------|
| Property, plant and equipment owned | 3,735 | 3,482 |
| Accumulated depreciation | (3,279) | (2,981) |
| Total Property, plant and equipment owned | 456 | 501 |
| Right-of-use asset | 2,067 | 2,067 |
| Accumulated depreciation | (1,696) | (838) |
| Additions to right-of-use assets | 732 | - |
| Total Right-of-use asset | 1,103 | 1,229 |
| Total Property, plant and equipment | 1,559 | 1,730 |

Additions to the Right-of-use assets for the year ended 31 December 2020 is \$732,000 (31 December 2019: nil). The Bank had non-cash additions to right-of-use assets of \$732,000 and lease liabilities of \$715,000 in the financial year that related to the lease for a corporate office in Rosedale road, Albany.

14. Other assets

| As at 31 December | 2020 \$000 | 2019 \$000 |
|---------------------------|---------------|---------------|
| Prepayments | 79 | 57 |
| Other | 126 | 127 |
| Total other assets | 205 | 184 |

15. Due to other financial institutions

| As at 31 December | 2020 \$000 | 2019 \$000 |
|---|----------------|----------------|
| Placements from other financial institutions | 503,118 | 432,068 |
| Total amount due to other financial institutions | 503,118 | 432,068 |

16. Deposits from Customers

| As at 31 December | 2020 \$000 | 2019 \$000 |
|--------------------------------------|----------------|----------------|
| Demand deposits bearing interest | 50,816 | 55,648 |
| Term deposits | 366,329 | 254,539 |
| Demand deposits not bearing interest | 2,574 | 2,016 |
| Total deposits from customers | 419,719 | 312,203 |

The Branch held no retail deposits as at 31 December 2020 (31 December 2019: nil).

17. Debt securities issued

| As at 31 December | 2020 \$000 | 2019 \$000 |
|---|------------------|----------------|
| Short term debt | | |
| Registered certificate of deposits | 160,000 | 46,000 |
| Long term debt | | |
| Medium-term notes | 911,932 | 916,765 |
| Total debt securities issued | 1,071,932 | 962,765 |
| Movement in debt securities issued | | |
| Balance at beginning of the year | 976,213 | 690,246 |
| Issuance during the period | 385,000 | 462,133 |
| Repayments during the period | (270,500) | (181,300) |
| Foreign exchange translation impact ¹ | (20,333) | (310) |
| Effect of fair value hedge adjustment | 5,522 | 5,222 |
| Net effect of transaction costs and accruals ² | (1,430) | 222 |
| Balance at end of the year | 1,074,472 | 976,213 |
| Total debt securities | 1,074,472 | 976,213 |

¹ FX translation impact on Debt issued in USD currency.

² Comparative information for 31 December 2019 has been reclassified to ensure consistency with current year reporting.

The distinction between short-term and long-term debt is based on the maturity of the underlying security at origination.

Included in total debt securities issued are fair value hedge adjustments of \$5,522,000 as at 31 December 2020 (31 December 2019: \$5,222,000).

Details of the debt securities issued by the NZ Banking Group as at 31 December 2020 are:

Short term debt

The Bank's short term debt program includes a Registered Certificate of Deposits (RCD) debt program. The issuances occur in NZ Dollars only. RCD is issued under this program at a discount. Interest rate risks associated with the issuances are incorporated within the NZ Banking Group's risk management framework. Weighted Average Interest Rate ("WAIR") as at 31 December 2020 was 1.27% (31 December 2019: 2.08%).

Long term debt

The NZ Banking Group's long term debt includes notes issued under its Medium Term Note program. The issuances occur in NZD and USD and notes issued under this program have both fixed or variable interest rates. Interest rate risks associated with the issuances are incorporated within the NZ Banking Group's risk management framework. WAIR as at 31 December 2020 was 2.11% (31 December 2019: 3.03%).

The NZ Banking Group has not had any defaults of principal, interest or other breaches with regard to all Long and Short term debt liabilities during the year ended 31 December 2020 (31 December 2019: nil).

18. Other liabilities

| As at 31 December | 2020 \$000 | 2019 \$000 |
|--|---------------|---------------|
| Other Liabilities | | |
| Trade creditors and other accrued expenses | 431 | 641 |
| Lease liability | 1,124 | 1,259 |
| Employee entitlements | 3,507 | 2,448 |
| Total Other Liabilities | 5,062 | 4,348 |

Other information about leases for which the NZ Banking Group is a lessee is presented below.

| (a) Amounts recognised in Profit or loss | 2020 \$000 | 2019 \$000 |
|---|---------------|---------------|
| Interest on lease liabilities | 32 | 53 |
| Depreciation charge on Right-of-use asset | 858 | 838 |
| Total amounts recognised in profit or loss | 890 | 891 |
| (b) Maturity analysis contracted undiscounted cash flows | | |
| Less than one year | 489 | 865 |
| One to five years | 305 | 423 |
| More than five years | 402 | - |
| Total undiscounted lease liabilities | 1,196 | 1,288 |
| (c) Lease liabilities included in Other liabilities | | |
| Current | 473 | 849 |
| Non-current | 651 | 410 |
| Total Lease liabilities included in Other liabilities | 1,124 | 1,259 |
| (d) Amounts recognised in the Statement of cash flows | | |
| Total cash outflow for leases | 899 | 861 |

19. Share capital

| As at 31 December | 2020 \$000 | 2019 \$000 |
|---------------------------------------|----------------|----------------|
| Issued and fully paid capital: | | |
| 158,629,981 ordinary shares | 199,178 | 199,178 |
| Total share capital | 199,178 | 199,178 |

The total number of ordinary shares on issue as at 31 December 2020 was 158,629,981 (31 December 2019: 158,629,981). All issued ordinary shares are fully paid. All ordinary shares carry the right to one vote on a poll at meetings of shareholders and share equally in dividends authorised in respect of the ordinary shares and any proceeds available to ordinary shareholders on a winding up of the NZ Banking Group. The ordinary shares do not have a par value.

During the year ended 31 December 2020 the Bank paid dividends of nil to CCB (equivalent to nil per share) (31 December 2019: nil per share).

Branch Capital

There was no contribution from the head office as at 31 December 2020 (31 December 2019: nil).

20. Fair Value of Financial Instruments

Classification of financial instruments and estimates of fair value

Financial assets and financial liabilities are measured on an ongoing basis either at fair value or at amortised cost. The fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The methods and assumptions used in the fair value estimates are described below.

(a) Fair value hierarchy of financial instruments measured at fair value

The best evidence of fair value is a quoted price in an active market. Wherever possible the NZ Banking Group determines the fair value of a financial instrument based on the quoted price.

Where no quoted price in an active market is available, the NZ Banking Group applies present value estimates or other valuation techniques based on current market conditions.

These valuation techniques rely on market observable inputs wherever possible or in a limited number of instances rely on inputs which are unobservable but are reasonable assumptions based on market conditions.

The NZ Banking Group categorises all fair value measurements according to the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

“Level 1” – Quoted market price

Fair value measurement where inputs are quoted market prices (unadjusted) in an active market for identical financial assets or financial liabilities.

“Level 2” – Valuation technique using observable inputs

Where quoted market prices are not available in active markets for similar instruments, Fair values have been estimated using present value or valuation techniques using significant inputs that are observable for the financial asset or financial liability, either directly or indirectly from market data.

“Level 3” – Valuation technique with significant non-observable input

This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

All of the NZ Banking Group's financial instruments are recognised and measured at fair value on a recurring basis within Level 2. The NZ Banking Group considers if transfers between levels, have occurred at the beginning of the reporting period.

There have been no transfers between Level 1 and 2 of the fair value hierarchy during the period ended 31 December 2020 (31 December 2019: nil). There have been no transfers into/out of Level 3 during the period ended 31 December 2020 (31 December 2019: nil).

Credit risk adjustment on financial assets designated at fair value through profit or loss

The changes in value of financial assets designated at fair value through profit or loss that are attributable to changes in credit risk have been calculated using a statistical-based calculation that estimates expected losses attributable to adverse movement in credit risks. There is no credit risk adjustment on financial assets designated at fair value through profit or loss during the year.

(b) Fair value of financial instruments not measured at fair value

The following table below compares the fair value of financial instruments with their carrying amounts.

| As at 31 December 2020 | At amortised cost \$000 | At FVOCI \$000 | At FVTPL \$000 | Fair value - Derivative instruments \$000 | Total Carrying amount \$000 | Fair value \$000 |
|---------------------------------------|----------------------------|-------------------|-------------------|--|--------------------------------------|---------------------|
| Financial assets | | | | | | |
| Cash and balances with central banks | 151,469 | - | - | - | 151,469 | 151,469 |
| Due from other financial institutions | 379,473 | - | - | - | 379,473 | 379,473 |
| Investment securities | - | 32,739 | - | - | 32,739 | 32,739 |
| Loans and advances | 2,712,557 | - | - | - | 2,712,557 | 3,012,815 |
| Due from related parties | 1,332 | - | - | - | 1,332 | 1,332 |
| Derivative financial assets | - | - | - | 26,466 | 26,466 | 26,466 |
| Other assets | 90 | - | - | - | 90 | 90 |
| Total financial assets | 3,244,921 | 32,739 | - | 26,466 | 3,304,126 | 3,604,384 |
| Financial liabilities | | | | | | |
| Due to other financial institutions | 503,118 | - | - | - | 503,118 | 503,118 |
| Deposits from customers | 419,719 | - | - | - | 419,719 | 420,871 |
| Debt securities issued | 1,074,472 | - | - | - | 1,074,472 | 1,091,885 |
| Due to related parties | 909,997 | - | - | - | 909,997 | 919,151 |
| Subordinated Debt | 15,087 | - | - | - | 15,087 | 16,192 |
| Derivative financial liabilities | - | - | - | 126,339 | 126,339 | 126,339 |
| Lease liabilities | 1,124 | - | - | - | 1,124 | 1,124 |
| Total financial liabilities | 2,923,517 | - | - | 126,339 | 3,049,856 | 3,078,680 |
| As at 31 December 2019 | | | | | | |
| Financial assets | | | | | | |
| Cash and balances with central banks | 38,161 | - | - | - | 38,161 | 38,161 |
| Due from other financial institutions | 346,354 | - | - | - | 346,354 | 346,353 |
| Investment securities | - | 51,596 | 149,953 | - | 201,549 | 201,549 |
| Loans and advances | 2,304,136 | - | - | - | 2,304,136 | 2,561,778 |
| Due from related parties | 116,622 | - | - | - | 116,622 | 116,622 |
| Derivative financial assets | - | - | - | 54,445 | 54,445 | 54,445 |
| Other assets | 89 | - | - | - | 89 | 89 |
| Total financial assets | 2,805,362 | 51,596 | 149,953 | 54,445 | 3,061,356 | 3,318,997 |
| Financial liabilities | | | | | | |
| Due to other financial institutions | 432,068 | - | - | - | 432,068 | 432,068 |
| Deposits from customers | 312,203 | - | - | - | 312,203 | 313,000 |
| Debt securities issued | 976,213 | - | - | - | 976,213 | 992,287 |
| Due to related parties | 897,739 | - | 153,876 | - | 1,051,615 | 1,052,728 |
| Subordinated Debt | 15,107 | - | - | - | 15,107 | 16,433 |
| Derivative financial liabilities | - | - | - | 35,272 | 35,272 | 35,272 |
| Lease liabilities | 1,259 | - | - | - | 1,259 | 1,259 |
| Total financial liabilities | 2,634,589 | - | 153,876 | 35,272 | 2,823,737 | 2,843,047 |

(c) Estimation of fair value

The fair value estimates of the NZ Banking Group's financial instruments were determined by application of the methods and assumptions described below:

(i) Cash and balances with central banks, due from/to other financial institutions and due from/to related parties

Where these financial instruments are short-term in nature, defined as those that re-price or mature in three months or less, or are receivable or payable on demand, the carrying amounts are considered to approximate the fair values. When longer term in nature, fair value is calculated using discounted cash flow models based on the interest rate repricing and maturity. Discount rates applied in this calculation are based on current market interest rates for similar instruments with similar credit and maturity profiles.

(ii) Derivative financial instruments

Fair value is obtained from quoted market prices, discounted cash flow models and option pricing models as appropriate, which incorporate current market and contractual prices for the underlying instrument, time to expiry yield curves and volatility of the underlying instrument.

(iii) Loans and advances

For floating rate loans and advances, the carrying amounts are considered to approximate the fair values. For fixed rate loans and advances, fair value is estimated using discounted cash flow models based on the interest rate repricing and maturity of the loans and advances. Discount rates applied in this calculation are based on current market interest rates for loans and advances with similar credit and maturity profiles.

(iv) Deposits from customers

With respect to deposits from customers, the fair value of non-interest bearing, call and variable rate deposits and fixed rate deposits repricing within three months is considered to approximate the carrying amount. For other fixed rate term deposits, the fair value is estimated using discounted cash flow models based on the maturity of the instruments. The discount rates applied in this calculation are based on current market interest rates for similar instruments with similar maturity profiles. The fair value includes a calculation of the NZ Banking Group's own credit risk based on observable market data.

(v) Debt securities issued (including subordinated debt)

For debt securities issued held at amortised cost with maturities of less than three months, the carrying amount is considered to approximate the fair value. For all other debt securities issued, fair values have been calculated based on quoted market prices. For those debt securities issued where quoted market prices are not available, fair value is estimated using discounted cash flow models based on the interest rate repricing and maturity of the instruments. The discount rates applied in this calculation are based on current market interest rates for similar instruments with similar maturity profiles. The fair value includes a calculation of the NZ Banking Group's own credit risk based on observable market data.

(vi) Other financial assets / financial liabilities

For these balances, the carrying amount is considered to approximate the fair value, as they are short term in nature or are receivable / payable on demand.

21. Related Party Transactions

During the period ended 31 December 2020, the NZ Banking Group has entered into or had in place various financial transactions with members of the Overseas Banking Group, represented by Ultimate Parent Bank.

Nature of transactions and balances with related parties

The NZ Banking Group undertakes transactions with the Overseas Banking Group.

These transactions principally consist of funding (interest bearing) and hedging transactions (interest bearing) and the provision of technology and process support. Transactions with related parties outside of the NZ Banking Group are conducted on an arm's length basis and on normal commercial terms. The settlement of the balances will be in cash consideration.

Ultimate Parent Bank

The amount due from Ultimate Parent Bank consists of nostro accounts held with the Ultimate Parent Bank and other receivables, which is reflected as *Cash and liquid assets* and *Other assets*. The receivable owed by the Ultimate Parent Bank is reflected below.

The amount due to Ultimate Parent Bank consists of borrowed funds from the Ultimate Parent Bank measured at amortised cost. These borrowings are made in the normal course of business and are at arms-length. The total balance are reflected below.

CCBNZL raised NZD \$15 million (issuing 15,000 redeemable, subordinated and unsecured medium term notes at a face value of NZD \$1,000) from the Sydney Branch of the Ultimate Parent Bank in April 2016. The amount is expected to be settled on 28 April 2023.

The amount due from and due to Ultimate Parent Bank also consists of mark to market valuation of all derivative instruments held with the Ultimate Parent Bank, which is reflected as *Derivative financial assets and liabilities*.

The Branch

The total liabilities of the Branch, net of amounts due to related entities as at 31 December 2020 were \$802,313,000 (31 December 2019: \$548,115,000).

| | 31 Dec 2020 \$000 | 31 Dec 2019 \$000 |
|---|-------------------------|-------------------------|
| Recognised in | | |
| Statement of Comprehensive Income | | |
| Interest income | 4,540 | 2,591 |
| Interest expense | (17,587) | (30,187) |
| Non-interest income / (expense) | | |
| Unrealised gain/(loss) on derivatives | (2,371) | 1,923 |
| Total Profit or Loss impact | (15,418) | (25,673) |
| Balance Sheet | | |
| Due from related parties | | |
| Cash and liquid assets | 1,336 | 12,563 |
| Loans and advances | - | 104,055 |
| Other assets / (liabilities) ¹ | (4) | 4 |
| Derivative financial assets | 6,511 | 42,032 |
| Total Assets | 7,843 | 158,654 |
| Subordinated Debt | | |
| Due to related parties | | |
| Borrowings at fair value through profit or loss | - | 153,876 |
| Borrowings at amortised cost | 909,997 | 897,739 |
| Derivative financial liabilities | 66,370 | 6,386 |
| Total Liabilities | 991,454 | 1,073,108 |

¹ Included in Other assets / (liabilities) are liabilities payable to Ultimate Parent Bank for trade finance related services provided during the financial year as part of service agreement.

There were no debts with any related parties written off or forgiven during the year ended 31 December 2020 (31 December 2019: nil).

Provision for impairments on credit exposure of \$50,000 have been recognised in respect of the related party assets as at 31 December 2020 (31 December 2019: nil).

22. Key management personnel

Key management personnel are defined as those persons having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly. The key management personnel are defined as the Directors and members of the senior executive team of the CCBNZL and the New Zealand Chief Executive Officer of the Branch. The information relating to the key management personnel disclosed in the tables below includes transactions with those individuals, their close family members and their controlled entities.

The table below shows the amount of compensation paid to key management personnel of the NZ Banking Group.

| | 2020 \$000 | 2019 \$000 |
|--|---------------|---------------|
| Key management personnel compensation | | |
| Salaries and other short-term employee benefits | 2,086 | 1,779 |
| Post-employment benefits (pension scheme contribution) | - | - |
| Other long-term benefits | - | - |
| Termination benefits | - | - |
| Share-based payments | - | - |
| Total key management personnel compensation | 2,086 | 1,779 |

Out of the above, the CCB paid \$37,740 of the salaries and the rest of the costs were borne by the NZ Banking Group (31 December 2019: \$34,211 of the salaries was paid by CCB).

The total maximum remuneration payable to the Directors is approved by the Shareholder at the Annual General Meeting. No Director received any other benefit that was additional to his or her total remuneration.

(a) Loans and deposits with key management personnel

There were no loans or deposits with key management personnel in the year ended 31 December 2020 (31 December 2019: nil). Consequently, no provisions have been recognised in respect of loans given to key management personnel and their related parties (31 December 2019: nil) and there were no debts written off or forgiven during the year (31 December 2019: nil).

(b) Other key management personnel transactions

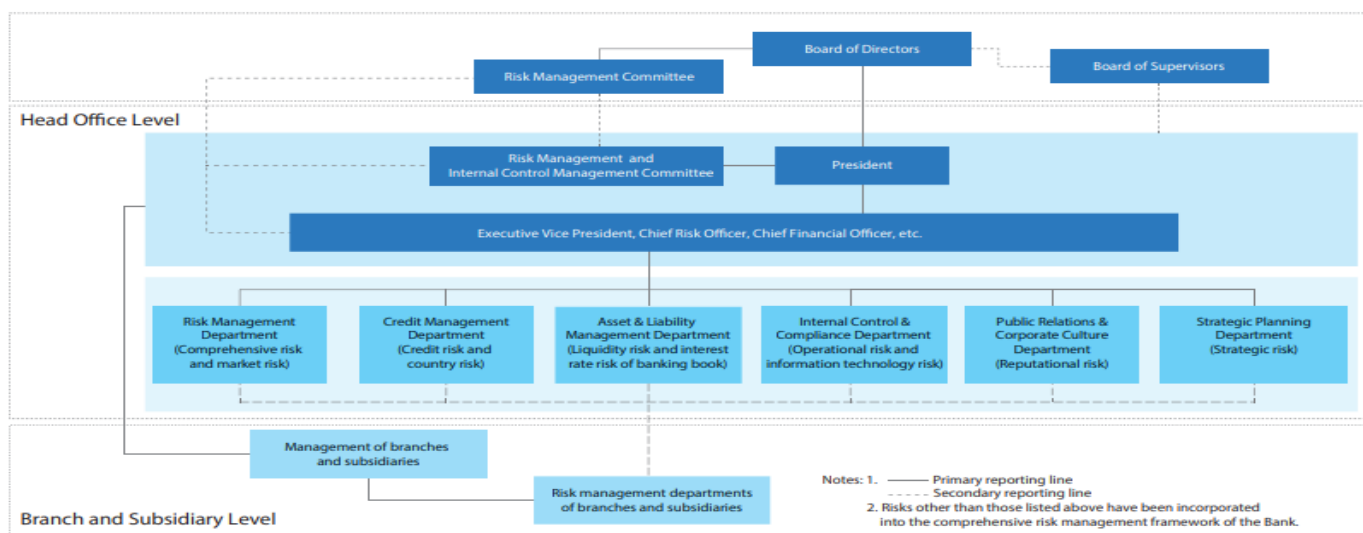
There were no other transactions with key management personnel during the year ended 31 December 2020 (31 December 2019: nil).

Risk Management

23. Risk Governance

(a) Introduction

The risk management organisational structure of the Overseas Bank comprises the Board and its special committees, the senior management and its special committees, and the relevant risk management departments, etc. The basic structure is as follows:



The Board carries out the risk management responsibility pursuant to the Articles of Association of the Overseas Bank and other related regulatory requirements. The Risk Management Committee under the Board is responsible for making risk management strategies, monitoring their implementation, and evaluating the overall risk profile on a regular basis. The Board reviews the statements of risk appetite regularly, sets the appetite as the core component in the risk management structure, and incorporates it into and communicates it through relevant capital management policies, risk management policies and business policies, to ensure that the business operations of the Overseas Bank adhere to the risk appetite. The Board of Supervisors oversees the building of the comprehensive risk management system, as well as the performance of the Board and the senior management in delivering their comprehensive risk management responsibilities. The senior management is responsible for carrying out the risk strategies adopted by the Board and organising the comprehensive risk management activities across the Overseas Banking Group.

The senior management appoints Chief Risk Officer who assists the President with the corresponding risk management work within designated responsibilities. Risk Management Department is the leading management department responsible for the Overseas Banking Group's comprehensive risk management, and its subordinate department, Market Risk Management Department, is the leading management department responsible for market risk management. Credit Management Department is the leading management department responsible for the overall credit risk management and country risk management. Asset and Liability Management Department is the leading management department responsible for the management of liquidity risk and interest rate risk of banking book. Internal Control & Compliance Department is the leading management department responsible for operational risk and information technology risk management. Public Relations & Corporate Culture Department is the leading management department responsible for reputational risk management. Strategic Planning Department is the leading management department responsible for strategic risk management. Other specialised departments are responsible for other respective risks.

The Overseas Bank places high priority on the risk management of subsidiaries, and conducts overall risk assessment of subsidiaries on a regular basis. The subsidiaries comply with the risk management requirements of the Ultimate Parent Bank through their corporate governance mechanisms, establishing and improving the comprehensive risk management system.

The NZ Banking Group recognises the importance of effective risk management to its business success. Effective risk management is about achieving a balanced approach to risk and reward and enables the NZ Banking Group to both increase financial growth opportunities and mitigate potential loss or damage. The NZ Banking Group only takes on controlled amounts of risk when considered appropriate.

The primary categories of risks managed by the NZ Banking Group include credit, market, liquidity and funding risk, operational, strategic/business and reputational risks.

Management and governance of CCBNZL are separate from those of the Branch. Although the policies are consistent, their execution is undertaken by independent management and governance of CCBNZL.

(b) Board Audit, Risk and Compliance Committee

CCBNZL's risk and control functions are the responsibility of the Chief Risk Officer, who reports to the Chief Executive Officer. CCBNZL's risk management strategy is set by the Board of Directors through the Board Audit, Risk and Compliance Committee ("BARC"). All non-executive Directors are members of the BARC (refer to the Directory in the CCBNZL disclosure statement for details). Formal executive committees are in place governing all primary risk types. The Chief Risk Officer is responsible for the implementation of risk management strategy and all executives have responsibility for the day-to-day management of risk across the NZ Banking Group.

The NZ Banking Group has management structures and information systems to manage individual risks. Risk initiation and monitoring tasks are separated where feasible, and all material information systems are subjected to regular internal audits.

c) Internal audit

In order to promote the establishment of a sound and effective risk management mechanism, internal control system and corporate governance procedures, the Overseas Banking Group's Internal Audit Department evaluates the effectiveness of the internal control system and risk management mechanism, the effect of corporate governance procedures, the efficiency of business operations, and the economic responsibilities of relevant personnel, and puts forward suggestions for improvement based on its internal audit. The Internal Audit Department works in a relatively independent manner, and it is managed vertically. It is responsible to and reports to the Board and the Audit Committee, as well as reports to the Board of Supervisors and senior management. There is an internal audit department at the head office, and 37 audit offices at tier-one branches, responsible for managing and conducting audit projects.

CCBNZL maintains an independent internal audit function which is accountable to the Overseas Banking Group's Internal Audit Department and the CCBNZL Board of Directors through the CCBNZL BARC. The BARC of CCBNZL meets on a regular basis to consider CCBNZL financial reporting, internal control and corporate governance matters. In doing so, the BARC reviews internal audit findings and opinions, and the activities of the internal audit function.

The following notes contain information about the risk management framework: Credit Risk, Market Risk, and Liquidity and Funding Risk. Operational and strategic business risks are discussed below.

d) Review of risk management systems

The risk management system and architecture of the NZ Banking Group are reviewed annually by senior management and the relevant committees.

e) Areas of risk management

The primary categories of risk managed by the NZ Banking Group include credit, market, liquidity and funding, operational, compliance, risk culture and conduct, reputational and strategic/business risk.

(i) Credit risk

Credit risk is the risk of financial loss arising from the failure of a customer or counterparty to meet its contractual obligations to the Overseas Banking Group. It can arise from the Overseas Banking Group's lending activities and from inter-bank, treasury and international trade activities. The Overseas Banking Group has an overall lending objective of sound growth for appropriate returns.

(ii) Market risk

Market risk is the risk of loss, in respect of the NZ Banking Group's on and off-balance sheet activities, arising from adverse movements in market rates including interest rates, foreign exchange rates and equity prices. Interest rate risk and foreign exchange rate risk are the main market risks faced by the NZ Banking Group.

(iii) Liquidity and Funding risk

Liquidity risk is the risk that the NZ Banking Group will be unable to fund assets and meet its obligations as they fall due, leading to an inability to support normal business activity and meet liquidity regulatory requirements. Funding risk is the risk that the funding mix of the NZ Banking Group is such that the NZ Banking Group will have to pay higher than market rates for its funding or have difficulty raising funds. Liquidity and funding risk is caused by mismatches of assets and liabilities in terms of their amounts and maturity dates.

(iv) Operational risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. This definition includes legal risk, but excludes strategic and reputational risk.

Each business manager of the NZ Banking Group is responsible for the identification and assessment of these risks and for maintaining appropriate internal controls, and is supported by the NZ Banking Group's governance structures, operational risk framework and operational risk policies.

The NZ Banking Group's applies the standardised approach detailed in RBNZ BS2A for calculating the capital requirements for operational risk measurement.

(v) Strategic and business risk

Strategic and business risk is the risk of loss resulting from changes in the business environment caused by factors such as economic conditions, competitive forces, social trends, technology or regulatory changes. Strategic and business risk is primarily managed by:

- Establishment and maintenance of structures, measurement basis and risk management processes, including strategic planning and financial management, for the evaluation and management of strategic and business risks.
- Building capability within the NZ Banking Group to enable both the pursuit of opportunities and mitigation of vulnerability.

(vi) Reputational risk

Reputational risk is the risk of loss arising from an adverse perception of the NZ Banking Group on the part of existing or potential

- Awareness and application of policies and procedures regarding reputational risk and other material risks.
- Business line management and support functions (including the Risk Management Department) taking account of the NZ Banking Group's reputation in all decision-making, including dealings with customers and suppliers.
- Reporting systems to ensure awareness of all potential reputational issues.
- Effective and proactive stakeholder management through on-going engagement

24. Credit Risk Management and Asset Quality

a) Credit risk management

Credit risk principally arises within the NZ Banking Group from its core business in providing lending facilities. Credit risk also arises from the NZ Banking Group assuming contingent liabilities, participating in financial market transactions and assuming underwriting commitments. The NZ Banking Group is selective in targeting credit risk exposures and avoids exposures to high risk areas.

The BARC of the CCBNZL and the Risk Management Committee of Overseas Banking Group operate under a charter by which they oversee the credit risk framework, credit management policies and practices. The committees ensure that the credit policies and portfolio standards designed to achieve portfolio outcomes consistent with the risk/return expectations of CCBNZL and the Branch respectively, are in place and maintained.

A system of industry limits and a large credit exposure policy assist in the diversification of the credit portfolio. These policies are an important part of portfolio management objectives to create a diversified portfolio avoiding significantly large concentrations of economically related credit risk exposures.

The NZ Banking Group has comprehensive, clearly defined credit policies for the approval and management of all credit risk including risk from other banks and related counterparties. Lending standards and criteria are clearly defined across different business sectors for all NZ Banking Group products and incorporate income/repayment capacity, acceptable terms and security and loan documentation tests.

While the NZ Banking Group applies policies, standards and procedures in governing the credit process, the management of credit risk also relies on the application of judgement and the exercise of good faith and due care by relevant staff within their delegated authority.

(b) Nature of collateral and other credit enhancements

The nature of collateral or other credit enhancements taken to mitigate each financial asset class to which collateral is held as security or other credit enhancements exist is described below:

| | |
|---------------------------------------|--|
| Cash and balances with central banks | This category includes deposits with the Reserve Bank of New Zealand and People's Bank of China. |
| Due from other financial institutions | This balance sheet category includes reverse repurchase agreements which are fully collateralised by highly liquid debt securities which have been legally transferred to the NZ Banking Group subject to an agreement to resell for a fixed price. There are no repurchase agreements as at 31 December 2020 (31 December 2019: nil). |
| Derivative financial assets | Credit risk from derivatives is mitigated where possible through netting agreements whereby derivative assets and liabilities with the same counterparty can be offset. All netting arrangements are legally documented. The ISDA Master Agreements contractually bind both parties to apply close-out netting across all outstanding transactions covered by an agreement if either party defaults or other predetermined events occur. |
| Loans and advances | The most common types of collateral mitigating credit risk over loans and advances include security over real estate (including residential, commercial, industrial and rural property); cash (usually in the form of a charge over a deposit); guarantees; and other security over business assets including specific plant and equipment, inventory and accounts receivable. |

(c) Credit quality of financial assets that are neither past due nor impaired

The credit quality of financial assets that were neither past due nor impaired as at 31 December 2020 has been assessed to be normal in that the customer or counterparty can honour the terms of their contractual obligation. There is no reason to doubt their ability to repay principal and interest in full on a timely basis (31 December 2019: normal).

The NZ Banking Group also uses International Swaps and Derivatives Association ("ISDA") Master Agreements to document derivative activities to limit exposure to credit losses. The credit risk is reduced by a master agreement to the extent that, if an event of default or predetermined event occurs, all contracts with the counterparty are terminated and settled on a net basis.

(i) Portfolio analysis and reporting

Credit portfolios are actively monitored at each layer of the risk structure to ensure credit deterioration is quickly detected and mitigated through the implementation of remediation strategies.

The NZ Banking Group Risk Management Department undertakes regular and comprehensive analysis of the credit portfolio. Using the NZ Banking Group's Risk Management Department for analysis and reporting ensures an efficient and independent conduit to identify and communicate emerging credit issues to the NZ Banking Group executive team and the CCBNZL Board.

(ii) Problem credit facility management

Credit exposures are monitored regularly through the examination of irregular and delinquent accounts. This enables doubtful debts to be immediately identified so that specific provisions for potential losses can be established as early as possible. Problem credit facilities are monitored to ensure workout and collection and recovery strategies are established and enacted promptly to minimise risk of potential losses.

(iii) Concentration of credit risk

Concentration of credit risk arises when a number of customers are engaged in similar business activities or activities within the same geographic region or when they have similar risk characteristics that would cause their ability to meet contractual obligations to be similarly affected by changes in economic or other conditions.

The NZ Banking Group monitors its portfolio to identify and assess risk concentrations. Concentration limits are used to guard against large single customer or correlated credit risks in relation to industry and country. These policies and limits are an important part of portfolio management objectives to create a diversified portfolio avoiding significantly large concentrations of economically related credit risk exposures.

Refer to Note 26 for the disclosure of concentration of credit exposures by industry and geographical area and to individual counterparties.

(d) Maximum credit exposure and effect of collateral and other credit enhancements

The following table presents the maximum exposure to credit risk for on and off-balance sheet financial instruments before taking account of the financial effect of any collateral held or other credit enhancements, unless such collateral meets the offsetting criteria in NZ IAS 32 Financial Instruments: Presentation.

The table also provides a quantification of the value of the financial charges the NZ Banking Group holds over a borrower's specific asset (or assets) where the NZ Banking Group is able to enforce the collateral in satisfying a debt in the event of the borrower failing to meet its contractual obligations. For the purposes of this disclosure, where the collateral held is valued at more than the corresponding credit exposure, the financial effect is capped at the value of the credit exposure. In respect of derivative financial instruments, the assessed collateral is the amount of cash collateral received and does not include the effect of any netting arrangements under ISDAs. There are currently no netting arrangements under the ISDAs.

The NZ Banking Group also manages its credit risk by accepting other types of collateral and credit enhancement such as guarantees and security interests over the assets of a customer's business. The assignable value of such credit mitigants is less certain and their financial effect has not been quantified for disclosure purposes. Credit exposures shown as not fully secured may benefit from such credit mitigants.

There were no material changes to the risk management policies in the financial year ended 31 December 2020.

| As at 31 December | Credit exposure | | Total value of collateral | | Unsecured portion of credit exposure | |
|---|------------------|------------------|---------------------------|------------------|--------------------------------------|------------------|
| | 2020 \$000 | 2019 \$000 | 2020 \$000 | 2019 \$000 | 2020 \$000 | 2019 \$000 |
| On-balance sheet financial instruments | | | | | | |
| Cash and balances with central banks | 151,469 | 38,161 | 151,469 | 38,161 | - | - |
| Due from other financial institutions | 379,473 | 346,354 | - | - | 379,473 | 346,354 |
| Investment securities | 32,739 | 201,549 | - | - | 32,739 | 201,549 |
| Loans and advances | 2,712,557 | 2,304,136 | 1,713,088 | 1,334,691 | 999,469 | 969,445 |
| Due from related parties | 1,332 | 116,622 | - | - | 1,332 | 116,622 |
| Derivative financial assets | 26,466 | 54,445 | - | - | 26,466 | 54,445 |
| Total On-balance sheet financial instruments | 3,304,036 | 3,061,267 | 1,864,557 | 1,372,852 | 1,439,479 | 1,688,415 |
| Off-balance sheet financial instruments | | | | | | |
| Credit related commitments and contingent liabilities | 863,078 | 1,094,845 | 202,298 | 189,208 | 660,780 | 905,637 |
| Market related contracts | 66,235 | 90,260 | - | - | 66,235 | 90,260 |
| Total off-balance sheet financial instruments | 929,313 | 1,185,105 | 202,298 | 189,208 | 727,015 | 995,897 |
| Total exposure to credit risk | 4,233,349 | 4,246,372 | 2,066,855 | 1,562,060 | 2,166,494 | 2,684,312 |

(e) Covid-19 Pandemic

COVID-19 has had a significant impact on global and domestic economies. It has also introduced a considerable amount of uncertainty for the New Zealand households and businesses, including NZ Banking Group's customers.

A range of welfare, banking system and fiscal support packages aimed at reducing the severity of the social and economic outcome were introduced by governments and regulatory authorities, both in New Zealand and globally. Amongst that, the New Zealand Government and the Reserve Bank of New Zealand have implemented a financial support package for home owners and businesses impacted by the COVID-19 pandemic.

The package includes a loan repayment deferral scheme for residential mortgages and other consumer lending, as well as lending to small to medium sized enterprises, which facilitates the deferral of repayments of up to six month. Whilst the NZ Banking Group is not part of scheme, the Bank has provided similar options to defer loan repayment or review loan structure to its customers alongside this package.

Customers accessing these support packages have not been automatically assessed as being subject to a significant increase in credit risk. As at 31 December 2020, majority of NZ Banking Group's customers who had taken up the support packages had reverted back to their normal repayment structure, with only three retail customers and one wholesale customer that are still on the support packages.

The growth of the NZ Banking Group, as well as the general shape and direction of its business in the future, will be affected by the COVID-19 outbreak. The impact of the pandemic on local and international businesses is expected to depend on the effectiveness of its containment, its duration and the implementation of related regulatory policies.

The NZ Banking Group intends to continue to closely monitor the developments of COVID-19 and actively manage the impact on the NZ Banking Group's financial position and performance. At the date of this document, this evaluation remains a subject of close attention but given the unprecedented nature of the current environment and the number of variables which impact on the environment, significant uncertainty around future impact to the bank remains.

As detailed in Note 25, the NZ Banking Group has assessed the impact of COVID-19 on credit impairment and has adjusted its forward looking view of potential loss outcomes due to the current and prospective deterioration in the economy. For the period ended 31 December 2020 this has resulted in an increase of \$5.8m in the loan impairment provision relative to the equivalent period in 2019.

25. Asset Quality

a) Credit quality information

| | FVTPL | Amortised cost | | | Total loans and advances \$000 |
|--|--------------------------------|-------------------------------------|------------------------------|--------------------------|-----------------------------------|
| | Investment securities \$000 | Residential mortgage loans \$000 | Corporate exposures \$000 | Other exposures \$000 | |
| As at 31 December 2020 | | | | | |
| Neither past due nor impaired | - | 742,263 | 1,987,885 | - | 2,730,148 |
| Past due but not impaired: | | | | | - |
| Less than 30 days past due | - | - | - | - | - |
| At least 30 days but less than 60 days past due | - | - | - | - | - |
| At least 60 days but less than 90 days past due | - | - | - | - | - |
| At least 90 days past due | - | - | - | - | - |
| Total past due but not impaired | - | - | - | - | - |
| Movements in Individually impaired assets | | | | | |
| Balance at beginning of the year | - | - | - | - | - |
| Additions | - | - | - | - | - |
| Amounts written off | - | - | - | - | - |
| Deletions | - | - | - | - | - |
| Total individually impaired assets | - | - | - | - | - |
| Total gross loans and advances | - | 742,263 | 1,987,885 | - | 2,730,148 |
| Total Provision for impairment losses | - | (6,880) | (9,243) | - | (16,123) |
| Unearned income | - | - | - | - | (2,841) |
| Loan origination fees | - | - | - | - | 1,337 |
| Fair value hedge adjustments | - | - | - | - | 36 |
| Total net loans and advances | - | 735,383 | 1,978,642 | - | 2,712,557 |
| As at 31 December 2019 | | | | | |
| Neither past due nor impaired | 149,953 | 701,487 | 1,613,851 | - | 2,315,338 |
| Past due but not impaired: | | | | | - |
| Less than 30 days past due | - | - | - | - | - |
| At least 30 days but less than 60 days past due | - | - | - | - | - |
| At least 60 days but less than 90 days past due | - | - | - | - | - |
| At least 90 days past due | - | - | - | - | - |
| Total past due but not impaired | - | - | - | - | - |
| Movements in Individually impaired assets | | | | | |
| Balance at beginning of the year | - | - | - | - | - |
| Additions | - | - | - | - | - |
| Amounts written off | - | - | - | - | - |
| Deletions | - | - | - | - | - |
| Total individually impaired assets | - | - | - | - | - |
| Total gross loans and advances | 149,953 | 701,487 | 1,613,851 | - | 2,315,338 |
| Total Provision for impairment losses | - | (4,154) | (4,062) | - | (8,216) |
| Unearned income | - | - | - | - | (4,528) |
| Loan origination fees | - | - | - | - | 904 |
| Fair value hedge adjustments | - | - | - | - | 638 |
| Total net loans and advances | 149,953 | 697,333 | 1,609,789 | - | 2,304,136 |

Credit commitments to counterparties

Undrawn balances on credit commitments to counterparties for whom drawn balances are classified as individually impaired were nil as at 31 December 2020 (31 December 2019: nil).

Assets under administration

The NZ Banking Group does not have any assets under administration as at 31 December 2020 (31 December 2019: nil).

Restructured asset

The NZ Banking Group does not have any restructured assets as at 31 December 2020 (31 December 2019: nil).

b) Movement in loans and advances

| | Stage 1 12-month ECL \$000 | Stage 2 Lifetime 12- month ECL \$000 | Stage 3 Lifetime 12- month ECL \$000 | Specific Lifetime ECL Credit Impaired \$000 | Total \$000 |
|--|-------------------------------------|---|---|---|------------------|
| As at 31 December 2020 | | | | | |
| Residential mortgages | | | | | |
| Gross balance as at beginning of year | 701,487 | - | - | - | 701,487 |
| Additions | 187,886 | - | - | - | 187,886 |
| Amounts written off | - | - | - | - | - |
| Deletions | (147,110) | - | - | - | (147,110) |
| Gross balance as at end of year | 742,263 | - | - | - | 742,263 |
| Corporate exposures | | | | | |
| Gross balance as at beginning of year | 1,613,851 | - | - | - | 1,613,851 |
| Additions | 2,055,160 | 330,197 | - | - | 2,385,357 |
| Amounts written off | - | - | - | - | - |
| Deletions | (1,774,292) | (237,031) | - | - | (2,011,323) |
| Gross balance as at end of year | 1,894,719 | 93,166 | - | - | 1,987,885 |
| Other exposures | | | | | |
| Gross balance as at beginning of year | - | - | - | - | - |
| Additions | 96,349 | - | - | - | 96,349 |
| Amounts written off | - | - | - | - | - |
| Deletions | (96,349) | - | - | - | (96,349) |
| Gross balance as at end of year | - | - | - | - | - |
| Total | | | | | |
| Gross balance as at beginning of year | 2,315,338 | - | - | - | 2,315,338 |
| Additions | 2,339,395 | 330,197 | - | - | 2,669,592 |
| Amounts written off | - | - | - | - | - |
| Deletions | (2,017,751) | (237,031) | - | - | (2,254,782) |
| Gross balance as at end of year | 2,636,982 | 93,166 | - | - | 2,730,148 |

Due from other financial institutions balances (refer to Note 9) were all represented in Stage 1 - 12 months ECL.

c) Movement in provision for impairment losses

| | Stage 1 Collective Provision 12-months ECL \$000 | Stage 2 Collective Provision Lifetime ECL Not Credit Impaired \$000 | Stage 3 Collective Provision Lifetime ECL Credit Impaired \$000 | Stage 3 Specific Provision Lifetime ECL Credit Impaired \$000 | Total Provision \$000 |
|--|---|---|---|---|-----------------------------|
| As at 31 December 2020 | | | | | |
| Due from other financial institutions ¹ | 16 | - | - | - | 16 |
| Loans and advances | 14,588 | 1,535 | - | - | 16,123 |
| Total provision for impairment losses at the end of year for loans | 14,604 | 1,535 | - | - | 16,139 |
| Residential mortgages | | | | | |
| Balance at beginning of year | 4,154 | - | - | - | 4,154 |
| Transferred to collective provision 12-months ECL | - | - | - | - | - |
| Transferred to collective provision lifetime ECL not credit impaired | - | - | - | - | - |
| Transferred to collective provision lifetime ECL credit impaired | - | - | - | - | - |
| Transferred to specific provision lifetime ECL credit impaired | - | - | - | - | - |
| Charge to profit or loss excluding transfer between ECL stages | 4,216 | - | - | - | 4,216 |
| Amounts written off | - | - | - | - | - |
| Reversals of previously recognised impairment losses | (1,490) | - | - | - | (1,490) |
| Recovery of amounts written off | - | - | - | - | - |
| Balance at end of year – Residential mortgages | 6,880 | - | - | - | 6,880 |
| Corporate exposures | | | | | |
| Balance at beginning of year | 4,062 | - | - | - | 4,062 |
| Transferred to collective provision 12-months ECL | - | - | - | - | - |
| Transferred to collective provision lifetime ECL not credit impaired | (1,535) | 1,535 | - | - | - |
| Transferred to collective provision lifetime ECL credit impaired | - | - | - | - | - |
| Transferred to specific provision lifetime ECL credit impaired | - | - | - | - | - |
| Charge to profit or loss excluding transfer between ECL stages | 16,047 | 237 | - | - | 16,284 |
| Amounts written off | - | - | - | - | - |
| Reversals of previously recognised impairment losses | (10,866) | (237) | - | - | (11,103) |
| Recovery of amounts written off | - | - | - | - | - |
| Balance at end of year – Corporate exposures | 7,708 | 1,535 | - | - | 9,243 |
| Other exposures | | | | | |
| Balance at beginning of year | - | - | - | - | - |
| Transferred to collective provision 12-months ECL | - | - | - | - | - |
| Transferred to collective provision lifetime ECL not credit impaired | - | - | - | - | - |
| Transferred to collective provision lifetime ECL credit impaired | - | - | - | - | - |
| Transferred to specific provision lifetime ECL credit impaired | - | - | - | - | - |
| Charge to profit or loss excluding transfer between ECL stages | 80 | - | - | - | 80 |
| Amounts written off | - | - | - | - | - |
| Reversals of previously recognised impairment losses | (80) | - | - | - | (80) |
| Recovery of amounts written off | - | - | - | - | - |
| Balance at end of year – Other exposures | - | - | - | - | - |
| Total | | | | | |
| Balance at beginning of year | 8,216 | - | - | - | 8,216 |
| Transferred to collective provision 12-months ECL | - | - | - | - | - |
| Transferred to collective provision lifetime ECL not credit impaired | (1,535) | 1,535 | - | - | - |
| Transferred to collective provision lifetime ECL credit impaired | - | - | - | - | - |
| Transferred to specific provision lifetime ECL credit impaired | - | - | - | - | - |
| Charge to profit or loss excluding transfer between ECL stages | 20,343 | 237 | - | - | 20,580 |
| Amounts written off | - | - | - | - | - |
| Reversals of previously recognised impairment losses | (12,436) | (237) | - | - | (12,673) |
| Recovery of amounts written off | - | - | - | - | - |
| Total provision for impairment losses at the end of year for loans and advances | 14,588 | 1,535 | - | - | 16,123 |

¹ There was no transfer of collective provision for 'Due from financial institutions' between the stages. The total provision of \$16,000 (31 December 2019: \$20,000), (refer Note 9) was represented in 'Collective provision 12-months ECL' during the period.

The impairment loss on an impaired asset is calculated as the difference between the asset's carrying amount and the estimated future cash flows discounted to their present value using the original effective interest rate for the asset. This discount unwinds as interest income over the period the asset is held.

COVID-19 has had a significant impact on global and domestic economies. The NZ Banking Group has adjusted its forward-looking view of potential loss outcomes due to the current and prospective deterioration in the economy, thus resulting in an increase in the provision.

26. Concentration of Credit Exposures

Concentrations of credit exposures arise where the NZ Banking Group is exposed to risk in industries of a similar nature or in particular geographies. The following table presents the NZ Banking Group's concentrations of credit exposures reported by industry and geographic area.

Australian and New Zealand Standard Industrial Classifications ("ANZSIC") have been used as the basis for disclosing industry sectors.

| As at 31 December | On-balance sheet credit exposures | | Off-balance sheet credit related commitments | |
|---|-----------------------------------|------------------|--|------------------|
| | 2020 \$000 | 2019 \$000 | 2020 \$000 | 2019 \$000 |
| Industry sector | | | | |
| Agriculture, Forestry and Fishing | 77,240 | 38,487 | 8,462 | 4,594 |
| Mining | 30,026 | 30,039 | - | - |
| Manufacturing | 242,174 | 246,641 | 232,442 | 202,367 |
| Electricity, gas, water and waste services | 224,282 | 250,275 | 237,579 | 286,352 |
| Construction | 361,372 | 297,967 | 130,566 | 191,184 |
| Retail trade | - | - | 144 | 144 |
| Wholesale trade | - | 10,078 | - | 207 |
| Accommodation and food services | 50,452 | 48,244 | 2,500 | 2,500 |
| Health care and social assistance | 11,200 | 9,776 | 3,832 | 5,318 |
| Transport, postal and warehousing | 149,246 | 65,182 | 141,500 | 185,500 |
| Information media and telecommunications | 111,393 | 95,430 | - | - |
| Financial and insurance services | 413,823 | 523,943 | - | - |
| Rental, hiring and real estate services | 730,500 | 521,603 | 75,042 | 125,897 |
| Professional, scientific and technical services | - | 129 | - | - |
| Public administration and safety | 177,672 | 233,208 | 7,143 | 28,497 |
| Personal lending | 742,263 | 701,487 | 23,868 | 62,285 |
| Subtotal | 3,321,643 | 3,072,489 | 863,078 | 1,094,845 |
| Unearned income | (2,841) | (4,528) | - | - |
| Loan origination fees | 1,337 | 904 | - | - |
| Fair value hedge adjustments | 36 | 638 | - | - |
| Provisions for impairment losses | (16,139) | (8,236) | - | - |
| Total credit exposures | 3,304,036 | 3,061,267 | 863,078 | 1,094,845 |
| Geographical area ¹ | | | | |
| New Zealand | 2,801,062 | 2,362,973 | 738,459 | 961,076 |
| Overseas | 502,974 | 698,294 | 124,619 | 133,769 |
| Total credit exposures | 3,304,036 | 3,061,267 | 863,078 | 1,094,845 |

¹ Geographic area classification is based on customers' tax residency status.

27. Market Risk Management

The NZ Banking Group has established a market risk management framework in line with management and regulatory requirements. The NZ Banking Group's Risk Management Department is responsible for the day-to-day oversight of market risk, monitoring and reporting market risk limit utilisation based on limits set out in the respective entities' Market Risk Policies.

Day-to-day responsibility for the management of market risk is performed and reported by the NZ Banking Group's Treasury function, with independent monitoring by the NZ Banking Group's Risk Management Department with oversight provided by the Risk Management Committee and the Asset and Liability Committee ("ALCO") of the NZ Banking Group.

For the purposes of market risk management, NZ Banking Group makes a distinction between traded and non-traded market risks. Traded Market Risk is generated through the NZ Banking Group's participation in financial markets to service its customers and any discretionary trading activities. Non-traded market risk covers all market risks which are not designated as traded market risk. The NZ Banking Group does not currently conduct any discretionary trading activity and fully hedges its customer interest rate and foreign exchange product flows, hence the market risks faced by the NZ Banking Group are mainly of a non-traded nature.

(i) Market risk measurement

The NZ Banking Group has divided on- and off-balance sheet activities into two major categories, i.e., trading book and banking book. The NZ Banking Group uses Value-at-Risk ("VaR") as one of the measures of Traded and Non-traded market risk. VaR measures and monitors the potential losses that could occur on risk positions taken, due to movements in market interest rates, foreign exchange rates and other market prices. VaR is a statistical measure of potential loss simulating price movements based off historically observed market movements.

VaR is modelled at a 99% confidence level. This means that there is a 99% probability that any potential loss will not exceed the VaR estimate on any given day. The VaR measured for market risk uses two years of daily movement in market rates. A 1-day and 20-day holding period is used for all positions.

VaR is driven by historical observations and is not an estimate of the maximum loss that the NZ Banking Group could experience from an extreme market event. As a result of this limitation, management also uses additional controls to measure and manage market risk including stress testing, risk sensitivity and position limits.

(a) Interest rate risk

Interest rate risk is the risk of loss in earnings or in the economic value as a consequence of movements in interest rates. All traded market interest rate risk is derived from customer deals that are systematically hedged at the time of trading, leaving no residual risk. The NZ Banking Group's non-traded interest rate risk mainly comprises of yield curve, repricing, basis and optionality risks arising from mismatch of term structure and pricing basis of assets and liabilities in the NZ Banking Group's book. The NZ Banking Group uses the following tools to monitor and manage its interest rate risk:

- Interest rate repricing gap limits: This includes both limits on the aggregate net position, curve risk and limits applied to the short or long position for each repricing time bucket.
- Simulations using interest rate scenarios are used to provide a series of potential net interest income (NII) outcomes. NII is modelled using a 1 basis point parallel shift in the yield curve above and below current levels. NII outcomes from these yield curve shocks are monitored and reported internally with management ensuring positions remain within prescribed management limits. Additional stressed interest rate scenarios are also considered and modelled.

(b) Interest rate repricing gap analysis

The following table presents the NZ Banking Group's assets and liabilities at their carrying amounts as at 31 December 2020, categorised by the earlier of the contractual repricing or maturity dates. The carrying amounts of derivative financial instruments, which are principally used to reduce the NZ Banking Group's exposure to interest rate movements, are included under the heading "Non-interest bearing".

| As at 31 December 2020 | 0-3 months \$000 | 3-6 months \$000 | 6-12 months \$000 | 1-2 years \$000 | Over 2 years \$000 | Non-interest bearing \$000 | Total \$000 |
|---|------------------------|------------------------|-------------------------|-----------------------|--------------------------|----------------------------------|------------------|
| Financial assets | | | | | | | |
| Cash and balances with central banks | 151,469 | - | - | - | - | - | 151,469 |
| Due from other financial institutions | 379,461 | - | - | - | - | 12 | 379,473 |
| Investment securities | 6,536 | - | 20,648 | - | 5,272 | 283 | 32,739 |
| Loans and advances | 1,998,337 | 192,443 | 270,073 | 202,562 | 62,167 | (13,025) | 2,712,557 |
| Due from related parties | 1,332 | - | - | - | - | - | 1,332 |
| Derivative financial assets | - | - | - | - | - | 26,466 | 26,466 |
| Total financial assets | 2,537,135 | 192,443 | 290,721 | 202,562 | 67,439 | 13,736 | 3,304,036 |
| Non-financial assets | - | - | - | - | - | 7,329 | 7,329 |
| Total assets | 2,537,135 | 192,443 | 290,721 | 202,562 | 67,439 | 21,065 | 3,311,365 |
| Financial liabilities | | | | | | | |
| Due to other financial institutions | 503,087 | - | - | - | - | 31 | 503,118 |
| Deposits from customers | 266,740 | 91,070 | 58,864 | 470 | - | 2,575 | 419,719 |
| Debt securities issued | 426,858 | 109,483 | - | 150,000 | 370,272 | 17,859 | 1,074,472 |
| Due to related parties | 318,415 | 138,466 | 144,766 | 55,386 | 249,238 | 3,726 | 909,997 |
| Subordinated debt | 15,000 | - | - | - | - | 87 | 15,087 |
| Derivative financial liabilities | - | - | - | - | - | 126,339 | 126,339 |
| Total financial liabilities | 1,530,100 | 339,019 | 203,630 | 205,856 | 619,510 | 150,617 | 3,048,732 |
| Non-financial liabilities | - | - | - | - | - | 10,411 | 10,411 |
| Total liabilities | 1,530,100 | 339,019 | 203,630 | 205,856 | 619,510 | 161,028 | 3,059,143 |
| On-balance sheet interest rate repricing gap | | | | | | | |
| Net derivative notional amount | (620,584) | - | (11,500) | 140,000 | 492,084 | - | - |
| Net interest rate repricing gap | 386,451 | (146,576) | 75,591 | 136,706 | (59,987) | (139,963) | 252,222 |
| As at 31 December 2019 | | | | | | | |
| Financial assets | | | | | | | |
| Cash and balances with central banks | 38,161 | - | - | - | - | - | 38,161 |
| Due from other financial institutions | 346,251 | - | - | - | - | 103 | 346,354 |
| Investment securities | 155,135 | 23,714 | - | 21,136 | - | 1,564 | 201,549 |
| Loans and advances | 1,499,187 | 138,560 | 347,972 | 213,954 | 110,560 | (6,097) | 2,304,136 |
| Due from related parties | 116,622 | - | - | - | - | - | 116,622 |
| Derivative financial assets | - | - | - | - | - | 54,445 | 54,445 |
| Total financial assets | 2,155,356 | 162,274 | 347,972 | 235,090 | 110,560 | 50,015 | 3,061,267 |
| Non-financial assets | - | - | - | - | - | 5,120 | 5,120 |
| Total assets | 2,155,356 | 162,274 | 347,972 | 235,090 | 110,560 | 55,135 | 3,066,387 |
| Financial liabilities | | | | | | | |
| Due to other financial institutions | 431,581 | - | - | - | - | 487 | 432,068 |
| Deposits from customers | 241,237 | 27,417 | 32,249 | 9,284 | - | 2,016 | 312,203 |
| Debt securities issued | 447,235 | 14,873 | 120,320 | 10,000 | 370,375 | 13,410 | 976,213 |
| Due to related parties | 1,000,043 | - | 44,590 | - | - | 6,982 | 1,051,615 |
| Subordinated debt | 15,000 | - | - | - | - | 107 | 15,107 |
| Derivative financial liabilities | - | - | - | - | - | 35,272 | 35,272 |
| Total financial liabilities | 2,135,096 | 42,290 | 197,159 | 19,284 | 370,375 | 58,274 | 2,822,478 |
| Non-financial liabilities | - | - | - | - | - | 9,508 | 9,508 |
| Total liabilities | 2,135,096 | 42,290 | 197,159 | 19,284 | 370,375 | 67,782 | 2,831,986 |
| On-balance sheet interest rate repricing gap | | | | | | | |
| Net derivative notional amount | 20,260 | 119,984 | 150,813 | 215,806 | (259,815) | (12,647) | 234,401 |
| Net interest rate repricing gap | (410,940) | (39,659) | 102,099 | (11,500) | 360,000 | - | - |
| Net interest rate repricing gap | (390,680) | 80,325 | 252,912 | 204,306 | 100,185 | (12,647) | 234,401 |

(c) Interest rate sensitivity

The table below summarises the pre-tax for Profit or loss and post-tax for Equity sensitivity of interest bearing financial assets and financial liabilities to an incremental 100 basis points parallel fall or rise in market interest rates across all yield curves. The sensitivity analysis is based on the NZ Banking Group's financial instruments held at reporting date excluding accrued interest, which are assumed to remain constant. It is also assumed that all other variables remain constant and that the changes in market rates are effective for a twelve-month period.

| As at 31 December | 2020 \$000 | 2019 \$000 |
|---|---------------|---------------|
| Total funding comprises | | |
| Impact on equity of increase or decrease to market interest rates | | |
| 100 bp parallel increase | 5,680 | 940 |
| 100 bp parallel decrease | (5,680) | (940) |
| Impact on profit or loss of increase or decrease to market interest rates | | |
| 100 bp parallel increase | 7,889 | 1,305 |
| 100 bp parallel decrease | (7,889) | (1,305) |

(d) Foreign exchange risk

Foreign Exchange Risk is the risk to earnings and/or portfolio value due to fluctuations in foreign exchange rates. The NZ Banking Group defines foreign exchange rate risk as both traded and non-traded foreign exchange risk.

Traded foreign exchange risk is generated through the NZ Banking Group's participation in foreign exchange markets to service its customers.

Non-traded foreign exchange risk is primarily due to the mismatch of non-NZ dollar assets and liabilities held by the NZ Banking Group's balance sheet and cash flows generated from these.

The NZ Banking Group manages its foreign currency risk by using specified maximum aggregate exposure limits for defined currencies. It is also managed by using spot and forward foreign exchange transactions, by matching foreign currency denominated assets with corresponding liabilities in the same currency and by utilising derivatives (principally foreign exchange swaps and cross currency swaps).

(e) Net open foreign currency position

The net open position of major foreign currency held at 31 December 2020 are detailed in the table below. It represents the net of the non-derivative assets and liabilities in that foreign currency aggregated with the net expected future cash flows from derivative financial instrument purchases and sales from foreign exchange transactions in that foreign currency.

| As at 31 December | 2020 \$000 | 2019 \$000 |
|--------------------------------------|---------------|---------------|
| Net open position | | |
| US Dollar (USD) | 643 | (557) |
| Euro (EUR) | 62 | 294 |
| Chinese Yuan Renminbi (RMB) | 2,434 | 2,844 |
| Australian Dollar (AUD) ¹ | 199 | 200 |
| Japanese Yen (JPY) ¹ | 553 | 48 |
| Hong Kong Dollar (HKD) ¹ | 356 | 127 |

¹ Comparative information for 31 December 2019 has been reclassified to ensure consistency with current year reporting.

(f) Foreign exchange rate sensitivity

The table below summarises the pre-tax for Profit or loss and post-tax for Equity sensitivity of financial assets and financial liabilities to a 10% depreciation or appreciation in foreign exchange rates against the New Zealand Dollar. The sensitivity analysis is based on the NZ Banking Group's financial instruments held in foreign currency at reporting date. It is assumed that all other variables remain constant.

| As at 31 December | 2020 | 2019 |
|--|--------------|--------------|
| | \$000 | \$000 |
| Net open position | | |
| Impact on equity of increase or decrease in foreign exchange rates | | |
| 10% appreciation (increase) | 129 | 36 |
| 10% depreciation (decrease) | (129) | (36) |
| Impact on profit or loss of increase or decrease in foreign exchange rates | | |
| 10% appreciation (increase) | 180 | 50 |
| 10% depreciation (decrease) | (180) | (50) |

(g) Equity risk

The NZ Banking Group does not have any equity risk exposure as at 31 December 2020 (31 December 2019: nil).

28. Liquidity and Funding Risk Management

Day-to-day responsibility for the management of liquidity and funding risks is performed and reported by the NZ Banking Group's Treasury function, with independent monitoring by the NZ Banking Group's Risk Management Department with oversight provided by the NZ Banking Group's ALCO.

(a) Objectives and policy of liquidity and funding risk management

The NZ Banking Group's Liquidity and Funding Policies have the following key objectives:

- To ensure that cash flow commitments can be met as they fall due under both normal operating and stressed conditions.
- To ensure that the NZ Banking Group develops and protects a resilient and diversified funding base that is responsive to its needs.
- To ensure that policies and procedures in relation to liquidity and funding risk management are clearly documented and understood by those in the organisation with responsibility for managing liquidity and funding risk.

(b) Monitoring and managing liquidity and funding risk

The NZ Banking Group uses the following tools to monitor and manage its liquidity and funding risk including:

- Forecasting future cash requirements on a daily basis by constructing a maturity profile analysis to determine the net mismatch figure and informing the NZ Banking Group of any liquidity and funding gaps in particular time bands. The cash flow projections take account the expected behaviour of assets and liabilities where contractual maturities are unlikely to be a useful guide, and also consider contingent demands on liquidity.
- Limits to ensure the holding of readily realisable investment assets and deposits with high credit quality counterparties do not fall below prudent levels, as well as funding / counterparty concentration limits for CCBNZL.
- Limits to ensure a diverse and stable funding base, including in relation to source of funding and maturity profile mismatch gaps.
- Monitoring of compliance with the Reserve Bank's one-week mismatch ratio, one-month mismatch ratio and core funding ratio requirements on a daily basis.
- Quarterly liquidity scenario analysis and stress tests to support the NZ Banking Group's understanding of its liquidity and funding risk and whether the NZ Banking Group has the ability to meet cash outflows over a range of time horizons in a range of scenarios
- Developing, maintaining and regularly testing a liquidity Early Warning Indicator ("EWI") framework and a Contingency Funding Plan ("CFP") to enable the NZ Banking Group to monitor, deal promptly and act decisively in response to a liquidity and funding crisis. EWIs are a set of carefully chosen metrics designed to aid in the process of identifying the emergence of increased risk, potential funding needs, or other vulnerabilities in the liquidity position. The CFP establishes the trigger levels of select EWIs for invoking the CFP, policies, responsibilities and plans designed to return the NZ Banking Group to a robust position within its risk tolerance as quickly as possible.

(c) Liquidity portfolio management

The NZ Banking Group held the following financial assets for the purpose of managing liquidity risk:

| As at 31 December | Note | 2020 \$000 | 2019 \$000 |
|--|------|----------------|----------------|
| Cash and cash equivalents: | | | |
| Cash and balances with central banks | 8 | 151,469 | 38,161 |
| Due from other financial institutions (call or original maturity of 3 months or less) ¹ | | 379,473 | 346,354 |
| Due from related parties ² | 18 | 1,336 | 12,563 |
| Total Cash and cash equivalent | | 532,278 | 397,078 |
| Investment securities | | | |
| Registered bank securities (net of provision) ³ | 10 | 6,536 | 6,502 |
| Multilateral development banks and other international organisation ³ | 10 | 26,203 | 45,094 |
| Government securities | 10 | - | 149,953 |
| Total liquidity portfolio | | 565,017 | 598,627 |

¹ Due from other financial institutions includes Nostro accounts and short-term placements held with Other financial institutions.

² Due from related parties includes Nostro account balance held with the Ultimate Parent Bank.

³ Comparative information for 31 December 2019 has been restated to ensure consistency and presentation with current year reporting.

(d) Contractual maturity analysis of financial liabilities

The table below presents the NZ Banking Group's cash flows by remaining period to contractual maturity as at reporting date. The amounts disclosed in the table are the contractual undiscounted cash flows and include principal and future interest cash flows and therefore will not agree to the carrying amounts on the balance sheet.

Actual cash flows may differ significantly from the contractual cash flows presented below as a result of future actions of the NZ Banking Group and its counterparties such as early repayments or refinancing of term loans.

The contractual maturity analysis for off-balance sheet commitments and contingent liabilities has been prepared using the earliest date at which the NZ Banking Group can be called upon to pay. The liquidity risk of credit related commitments and contingent liabilities may be less than the contract amount and does not necessarily represent future cash requirements as many of these facilities are expected to be only partially used or to expire unused.

The NZ Banking Group does not manage its liquidity risk based on the analysis presented in the below table.

| As at 31 December 2020 | On Demand \$000 | 0-3 months \$000 | 3-12 months \$000 | 1-5 years \$000 | Over 5 years \$000 | Total \$000 | Carrying Amount \$000 |
|---|--------------------|---------------------|----------------------|--------------------|-----------------------|------------------|--------------------------|
| Non derivative financial liabilities | | | | | | | |
| Due to other financial institutions | - | 503,146 | - | - | - | 503,146 | 503,118 |
| Deposits from customers | 50,816 | 217,974 | 151,711 | 494 | - | 420,995 | 419,719 |
| Debt securities issued | - | 61,793 | 262,520 | 771,438 | - | 1,095,751 | 1,074,472 |
| Due to related parties | - | 243,269 | 425,336 | 313,471 | - | 982,076 | 909,997 |
| Subordinated Debt | - | 165 | 371 | 15,659 | - | 16,195 | 15,087 |
| Lease liabilities | - | 228 | 261 | 305 | 402 | 1,196 | 1,124 |
| Total non-derivative financial liabilities | 50,816 | 1,026,575 | 840,199 | 1,101,367 | 402 | 2,516,213 | 2,923,517 |
| Derivative financial liabilities | | | | | | | |
| Net settled | - | - | 41 | 9,082 | - | 9,123 | |
| Gross settled – cash inflow | - | (475,296) | (559,618) | (434,995) | - | (1,469,909) | |
| Gross settled – cash outflow | - | 507,754 | 599,985 | 478,107 | - | 1,585,846 | |
| Total derivative financial liabilities | - | 32,458 | 40,408 | 52,194 | - | 125,060 | 126,339 |
| As at 31 December 2019 | | | | | | | |
| Non derivative financial liabilities | | | | | | | |
| Due to other financial institutions | - | 432,561 | - | - | - | 432,561 | 11 |
| Deposits from customers | 55,648 | 160,631 | 87,889 | 9,715 | - | 313,883 | - |
| Debt securities issued | - | 81,333 | 175,570 | 800,869 | - | 1,057,772 | 240,854 |
| Due to related parties | - | 686,451 | 221,296 | 148,572 | - | 1,056,319 | 252,222 |
| Subordinated Debt | - | 107 | 320 | 16,032 | - | 16,459 | 3,311,365 |
| Lease liabilities | - | 219 | 647 | 422 | - | 1,288 | 1,259 |
| Total non-derivative financial liabilities | 55,648 | 1,361,302 | 485,722 | 975,610 | - | 2,878,282 | 3,805,711 |
| Derivative financial liabilities | | | | | | | |
| Net settled | - | 26 | 37 | 5,148 | - | 5,211 | |
| Gross settled – cash inflow | - | (600,569) | (2,449) | (215,494) | - | (818,512) | |
| Gross settled – cash outflow | - | 618,561 | 4,937 | 223,295 | - | 846,793 | |
| Total derivative financial liabilities | - | 18,018 | 2,525 | 12,949 | - | 33,492 | 35,272 |

(e) Current and non-current assets and liabilities

Assets and liabilities are classified as current if it is expected they will be recovered, or due for settlement or expected to be settled, within 12 months of the reporting date.

Non-current assets include property, plant and equipment and intangible assets as well as financial assets of a long term nature. Non-current liabilities include financial and non-financial liabilities which are expected to be settled after twelve months from reporting date. For the purposes of this disclosure, the fair value of derivatives has been classified as current or non-current based on the contractual maturity of the derivative deals.

| As at 31 December | 2020 | | Total \$000 | 2019 | | Total \$000 |
|---------------------------------------|------------------|----------------------|------------------|------------------|----------------------|------------------|
| | Current \$000 | Non-current \$000 | | Current \$000 | Non-current \$000 | |
| Assets | | | | | | |
| Cash and balances with central bank | 151,469 | - | 151,469 | 38,161 | - | 38,161 |
| Due from other financial institutions | 379,473 | - | 379,473 | 346,354 | - | 346,354 |
| Investment securities | 20,920 | 11,819 | 32,739 | 173,692 | 27,857 | 201,549 |
| Loans and advances | 794,698 | 1,917,859 | 2,712,557 | 587,270 | 1,716,866 | 2,304,136 |
| Due from related parties | 1,332 | - | 1,332 | 116,622 | - | 116,622 |
| Derivative financial assets | 2,567 | 23,899 | 26,466 | 30,855 | 23,590 | 54,445 |
| Property, plant and equipment | - | 1,559 | 1,559 | - | 1,730 | 1,730 |
| Intangible assets | - | 39 | 39 | - | 80 | 80 |
| Deferred tax assets | - | 5,526 | 5,526 | - | 3,126 | 3,126 |
| Other assets | 205 | - | 205 | 184 | - | 184 |
| Total assets | 1,350,664 | 1,960,701 | 3,311,365 | 1,293,138 | 1,773,249 | 3,066,387 |
| Liabilities | | | | | | |
| Due to other financial institutions | 503,118 | - | 503,118 | 432,068 | - | 432,068 |
| Deposits from customers | 419,240 | 479 | 419,719 | 302,794 | 9,409 | 312,203 |
| Debt securities issued | 323,781 | 750,691 | 1,074,472 | 206,454 | 769,759 | 976,213 |
| Due to related parties | 603,953 | 306,044 | 909,997 | 902,855 | 148,760 | 1,051,615 |
| Subordinated debt | 87 | 15,000 | 15,087 | 107 | 15,000 | 15,107 |
| Derivative financial liabilities | 68,354 | 57,985 | 126,339 | 18,901 | 16,371 | 35,272 |
| Current tax liabilities | 5,349 | - | 5,349 | 5,160 | - | 5,160 |
| Other liabilities | 5,062 | - | 5,062 | 4,348 | - | 4,348 |
| Total liabilities | 1,928,944 | 1,130,199 | 3,059,143 | 1,872,687 | 959,299 | 2,831,986 |

29. Concentration of Funding

Concentrations of funding arise where the NZ Banking Group is funded by industries of a similar nature or in particular geographies. The following table presents the NZ Banking Group's concentrations of funding, which are reported by industry and geographic area.

ANZSIC classifications have been used as the basis for disclosing industry sectors.

| As at 31 December | 2020 \$000 | 2019 \$000 |
|---|------------------|------------------|
| Total funding comprises | | |
| Due to other financial institutions | 503,118 | 432,068 |
| Deposits from customers | 419,719 | 312,203 |
| Debt securities issued | 1,074,472 | 976,213 |
| Due to related parties | 909,997 | 1,051,615 |
| Subordinated debt | 15,087 | 15,107 |
| Total funding | 2,922,393 | 2,787,206 |
| Concentration of funding by industry sector | | |
| Agriculture, forestry and fishing | 1,830 | 7,755 |
| Mining | - | - |
| Construction | 27,374 | 19,899 |
| Financial and insurance services | 1,738,693 | 1,543,141 |
| Households | 19,597 | 21,102 |
| Manufacturing | 754 | 3,802 |
| Local government administration | 60,026 | - |
| Public administration and safety | - | - |
| Rental, hiring and real estate services | 7,611 | 14,550 |
| Retail trade | 494 | 231 |
| Transport, postal and warehousing | 120,387 | 83,296 |
| Wholesale trade | 462 | 1,887 |
| Other | 20,081 | 24,821 |
| Subtotal | 1,997,309 | 1,720,484 |
| Due to related parties (including Subordinated debt) | 925,084 | 1,066,722 |
| Total funding | 2,922,393 | 2,787,206 |
| Concentration of funding by geographic region ¹ | | |
| New Zealand | 1,474,457 | 1,323,670 |
| China | 1,431,602 | 1,400,563 |
| Australia | 15,087 | 56,801 |
| Rest of Overseas | 1,247 | 6,172 |
| Total funding | 2,922,393 | 2,787,206 |

¹ The geographic region used for debt securities issued is based on the nature of the debt programmes.

30. Capital Adequacy

For the purposes of this Disclosure Statement the NZ Banking Group is subject to regulations for registered banks as specified by the Reserve Bank for two banking licenses, one for CCBNZL and another for the Branch. The Reserve Bank has set minimum regulatory capital requirements through the Capital Adequacy Framework (Internal Models Based Approach, BS2B) and Capital Adequacy Framework (Standardised Approach, BS2A) that are consistent with the internationally agreed framework (commonly known as Basel III), developed by the Basel Committee on Banking Supervision. These requirements define what is acceptable as capital and provide methods for measuring the risks incurred by banks. The Branch and CCBNZL must comply with RBNZ registration requirements, including any minimum capital ratios (as applicable) under the conditions of registration for each respective banking licence.

The objective of the Basel III Framework is to develop capital adequacy guidelines that are more accurately aligned with the individual risk profile of banks. Basel III consists of three pillars – Pillar One covers the capital requirements for banks for credit, operational and market risks. Pillar Two covers all other material risks not already included in Pillar One, and Pillar Three relates to market disclosure.

Capital management

The primary objectives of the NZ Banking Group's capital management is to ensure that the NZ Banking Group complies with the externally imposed capital requirements set by the Reserve Bank and maintains strong credit ratings and healthy capital ratios in order to support the future development and growth of the business and to maximise shareholder value.

The Boards of Directors for CCBNZL and the Overseas Bank have ultimate responsibility for ensuring adequate overall capital in relation to its risk profile and establishes minimum internal capital levels and limits above the regulatory minimum to reduce the risk of breaching its regulatory requirements. CCBNZL and the Overseas Bank each actively monitor its capital adequacy as part of the Internal Capital Adequacy Assessment Process ("ICAAP"), for CCBNZL, which complies with the requirements set out in the Reserve Bank document BS12 Guidelines on Internal Capital Adequacy Assessment Process (ICAAP), and the "Internal Capital Assessment" for the Overseas Bank, and reports this on a regular basis to senior management and the respective Boards.

The key features of the Internal Capital Assessment and ICAAP include:

- Development of a capital management strategy, including preferred capital range, capital buffers and contingency plans;
- Consideration of regulatory capital requirements, the Overseas Banking Group's strategy and risk appetite;
- Identifying and evaluating all risk types, estimating capital utilisation and incorporating the impact of adverse economic scenarios; and
- Consideration of the perspectives of external stakeholders including rating agencies, equity investors and debt investors.

CCBNZL regulatory requirement

Capital ratios are used to define minimum capital requirements for each of: Common Equity (CET1), Tier 1 capital (CET1 plus AT1), and Total capital (Tier 1 plus Tier 2), as a percentage of risk-weighted assets. CCBNZL calculated its regulatory capital requirements in accordance with the Reserve Bank document BS2A Capital Adequacy Framework (Standardised Approach). As a condition of registration, CCBNZL must comply with the following minimum requirements set by the Reserve Bank:

- Total capital ratio must not be less than 8% of risk weighted exposures.
- Tier 1 capital ratio must not be less than 6% of risk weighted exposures.
- Common Equity Tier 1 capital ratio must not be less than 4.5% of risk weighted exposures.
- Capital of CCBNZL must not be less than \$30 million.

During the reporting period, CCBNZL has complied with all the RBNZ minimum capital ratios to which it is subject.

In addition to the minimum capital requirements, BS2A prescribed a capital conservation buffer of 2.5% above the minimum CET1 capital ratio requirement. Prior to 2nd April 2020, there were restrictions on capital distributions in increasing steps once the buffer ratio was below 2.5%. This was replaced by a complete ban on distributions regardless of the size of the buffer ratio from 2nd April 2020.

The RBNZ released its final decisions on capital requirements applicable to New Zealand registered banks on 5th December 2019. Due to the COVID-19 pandemic, the RBNZ has delayed the start date for the increased capital requirements to 1 July 2021. The revised framework requires CCBNZL, as a standardised registered bank, to increase its Total Capital Ratio to 16% over a seven year period starting from the revised start date of 1 July 2021.

CCBNZL's Total Capital Ratio was 17.35% as at 31 December 2020. It does not expect the revised Framework to result in any changes to the underlying business model or its approach to raising equity.

Overseas Banking Group regulatory requirement

From 1 January 2013, in accordance with the China Banking and Insurance Regulatory Commission's ("CBIRC") "Measures for Capital Management of Commercial Banks (Trial)" and relevant regulations, commercial banks should meet the minimum capital requirements of Common Equity Tier 1 ratio at or above a minimum of 5%, Tier 1 ratio at or above a minimum of 6% and total capital ratio at or above a minimum of 8%, in addition to a 2.5% buffer ratio and 1% additional capital requirement for global systemically important banks, the additional requirement is for Common Equity Tier 1. If a countercyclical buffer is required or the Pillar 2 capital requirement is raised by the regulator to a specific commercial bank, the minimum requirements should be met within the transitional period.

On 2 April 2014, CBIRC had officially approved the implementation of the advanced approach of capital management by the Overseas Bank. In this approach, the Overseas Bank has elected to use foundation internal rating based ("IRB") approach for corporate risk exposure which is compliant with regulatory requirements, IRB approach for retail risk exposure, internal models approach for market risk and standardised approach for operational risk exposure in the calculation of the relevant capital charges.

Both the Overseas Bank and the Overseas Banking Group are required to hold minimum capital and disclose capital adequacy ratios in accordance with both the Capital Rules for Commercial Banks (Provisional) (CBIRC Order [2012] No. 1) and are required to publicly disclose this capital adequacy information on a quarterly basis.

This information is available via the Overseas Bank's website (www.ccb.com).

The Overseas Bank and the Overseas Banking Group each met the capital requirements imposed on them by the CBIRC as at 30 September 2020, the latest reporting date.

The capital ratios below have been calculated in accordance with *the Capital Rules for Commercial Banks (Provisional)*, issued by the CBIRC.

| As at 30 September | Unaudited 2020 | Unaudited 2019 |
|------------------------------------|-------------------|-------------------|
| Ultimate Parent Bank Group | | |
| Common Equity Tier 1 capital ratio | 13.15% | 13.96% |
| Tier 1 capital ratio | 13.86% | 14.50% |
| Total capital ratio | 16.88% | 17.30% |
| Ultimate Parent Bank | | |
| Common Equity Tier 1 capital ratio | 13.12% | 13.80% |
| Tier 1 capital ratio | 13.79% | 14.32% |
| Total capital ratio | 16.99% | 17.24% |

Capital instruments

Ordinary shares

In accordance with the Reserve Bank document BS2A Capital Adequacy Framework (Standardised Approach), ordinary share capital is classified as Common Equity Tier 1 capital.

In relation to the ordinary shares:

- there are no options or facilities for early redemptions, conversion, write-down or capital repayment;
- there is no predetermined dividend rate;
- there is no maturity date;
- there are no options granted or to be granted pursuant to any arrangement;
- they have equal voting rights and share equally in dividends and profit on winding up. They represent the most subordinated claim on winding up; and
- Dividends are declared and paid out from distributable items (including retained earnings), subject to restrictions as per the conditions of registration applicable to the Bank.

Subordinated notes

On 28 April 2016, CCBNZL issued NZD \$15 million (15,000 subordinated and unsecured medium term notes at a face value of NZD \$1,000.00 "the Notes") to the Sydney Branch of the Ultimate Parent Bank (Sydney Branch). The Notes will mature on 28 April 2023. The Notes are redeemable, subordinated and unsecured securities of CCBNZL. The Notes are subordinated to the claims of depositors and other unsubordinated creditors of CCBNZL and qualify for Tier 2 regulatory recognition subject to the allowance for tax in accordance with section 10f(5), of subpart 2F under BS2A. CCBNZL may redeem all the Notes on any interest payment date, subject to certain conditions including the Reserve Bank's written approval ("Redemption of Term Subordinated Notes"). Early redemption of all but not some of the Notes for tax reasons or regulatory reasons is permitted subject to Redemption of Term Subordinated Notes.

This instrument is subject to phase-out from Tier 2 in accordance with BS2A. The phase-out will be over five consecutive years, with the amount of the instrument qualifying as Tier 2 capital reducing by 20% each year commencing April 2018 to maturity in April 2023.

The Notes bear interest at a rate based on the 3 month Bank Bill Rate plus a fixed margin of 3.00% per annum. Interest is payable quarterly in arrears and commenced on 28 July 2016. If a Non-Viability Trigger Event occurs, CCBNZL must apply the conditions of ("Write-off"). A Non-Viability Trigger Event occurs if:

- the Reserve Bank has reasonable grounds to believe that CCBNZL meets any of the grounds of section 113(a) to (e) of the Reserve Bank Act 1989 requiring CCBNZL to write off (in whole or in part) a class of capital instrument that includes the Notes; or
- CCBNZL is subject to statutory management and the statutory manager decides to write off the Notes (in whole or in part).

Credit and market risk

Additional mortgage information

Residential mortgages by loan-to-valuation ratio

| As at 31 December 2020 | Exceeds | | Exceeds 90% \$000 | Total \$000 |
|---|---------------------------------|--------------------|-------------------------|----------------|
| | Does not exceed 80% \$000 | 80% and not 90% | | |
| Loan-to-valuation ratio | | | | |
| On-balance sheet exposures | | | | |
| Residential mortgages - Owner occupied | 398,097 | - | - | 398,097 |
| Residential mortgages - Investment | 337,286 | - | - | 337,286 |
| Total On-balance sheet exposures | 735,383 | - | - | 735,383 |
| Off-balance sheet exposures | 23,868 | - | - | 23,868 |
| Value of exposures | 759,251 | - | - | 759,251 |

The information in the above table is in respect of the total residential mortgage loans used to calculate the NZ Banking Group's Pillar 1 capital requirement for credit risk, categorised by loan-to-valuation ratio specified in Capital Adequacy Framework (Standardised Approach) (BS2A).

Any residential mortgage loan for which no loan-to-valuation ratio is available is included in the category for loan-to-valuation ratios that exceed 90%.

The following table is a reconciliation between any figures disclosed elsewhere in the Disclosure Statement that relate to mortgages on residential property:

Reconciliation of residential mortgage-related amount

| As at 31 December 2020 | Note | \$000 |
|---|--------|----------------|
| Total Residential mortgages | 11 | 742,263 |
| Reconciling items: | | |
| Less: - Provision for impairment losses on credit exposures | 25 (a) | (6,880) |
| On-balance sheet exposures | 25 (a) | 735,383 |
| Off-balance sheet exposures | | 23,868 |
| Total Residential mortgages exposures | | 759,251 |

Market risk

| As at 31 December 2020 | End-period capital charges | | Peak end-of-day capital charge | |
|------------------------|---|---|---|---|
| | Implied risk weighted exposure \$000 | Aggregate capital charge \$000 | Implied risk weighted exposure \$000 | Aggregate capital charge \$000 |
| Interest rate risk | 48,748 | 3,900 | 98,472 | 7,878 |
| Foreign currency risk | 1,878 | 150 | 2,715 | 217 |
| Equity risk | - | - | - | - |
| Total | 50,626 | 4,050 | 101,187 | 8,095 |

Peak end-of-day aggregate capital charge for each category of market risk is derived by determining the maximum over the 6 month period ended 31 December 2020 of the aggregate capital charge at the close of each business day derived in accordance with Part 10 of the Reserve Bank document BS2A Capital Adequacy Framework (Standardised Approach).

Other Disclosures

31. Insurance Business, Securitisation, Funds Management, other Fiduciary Activities and the Marketing and Distribution of Insurance Products

Insurance

The NZ Banking Group does not conduct any insurance business.

Securitisation, Funds Management, Other Fiduciary Activities and Marketing and Distribution of Insurance Products

The NZ Banking Group is not involved in:

- the establishment, marketing, or sponsorship of trust, custodial, funds management and other fiduciary activities;
- the origination of securitised assets or the marketing or servicing of securitisation schemes; and
- the marketing or distribution of insurance products.

32. Commitments and Contingent Liabilities

The NZ Banking Group is party to financial instruments with off-balance sheet credit risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, financial guarantees, standby letters of credit, trade letters of credit, non-financial guarantees and underwriting facilities.

The NZ Banking Group's exposure to credit loss in the event of non-performance by the other party is represented by the contract or notional amount of those financial instruments. The NZ Banking Group uses the same credit policies in making commitments and conditional obligations for off-balance sheet risk as it does for on-balance sheet financial instruments.

Credit related and other commitments (contractual or notional amount) and contingent liabilities arising in respect of the NZ Banking Group's operations as at 31 December 2020 were:

| As at 31 December | 2020 \$000 | 2019 \$000 |
|--|----------------|------------------|
| Credit related commitments and contingent liabilities | | |
| Commitments to extend credit | 730,564 | 954,193 |
| Financial guarantees | - | 89 |
| Standby letters of credit | 124,619 | 133,769 |
| Non-financial guarantees | 7,895 | 6,794 |
| Total Credit related commitments and contingent liabilities | 863,078 | 1,094,845 |

There were no other contingent liabilities and capital commitments as at 31 December 2020 (31 December 2019: nil).

33. Offsetting of financial assets and financial liabilities

There were no assets and liabilities which were subject to offsetting, enforceable master netting arrangements and similar agreements at 31 December 2020 and 31 December 2019.

34. Other information on the Overseas Banking Group

| As at | 30 September 2020 |
|---|------------------------|
| Profitability | |
| Net Profit after tax for the period ended 30 September 2020 | RMB 207,609 million |
| Net Profit after tax for the 12 months ended 30 September 2020 as a % of average total assets | 0.94% |
| Size | |
| Total assets | RMB 28,298,121 million |
| % change in total assets from 30 September 2019 | 15.42% |
| As at | 31 December 2019 |
| Asset Quality | |
| Total gross individually impaired assets | RMB 212,473 million |
| Total individually impaired assets as a % of Total Assets | 0.84% |
| Total Individual credit impairment allowance | RMB 149,251 million |
| Total individual credit impairment allowance as a % of total gross individually impaired assets | 70.24% |
| Total collective impairment allowance | RMB 332,907 million |

The amounts included in this summary have been taken from the most recent publicly available data.

35. Events subsequent to the reporting date

There was no material event that occurred subsequent to the reporting date that requires recognition or additional disclosure in these financial statements.

Abbreviations

The following abbreviations are used throughout the report.

| | |
|---------|---|
| ALCO | Asset and Liability committee |
| ANZSIC | Australia and New Zealand Standard Industrial Classifications |
| BARC | Board Audit, Risk and Compliance Committee |
| CBIRC | China Banking and Insurance Regulatory Commission |
| CBRC | China Banking Regulatory Commission |
| CET1 | Common Equity Tier 1 |
| CFP | Contingency funding plan |
| EAD | Exposure at default |
| ECL | Expected credit loss |
| EWI | Early warning indicator |
| FVOCI | Fair value through other comprehensive income |
| FVTPL | Fair value through profit or loss |
| ICAAP | Internal capital adequacy assessment process |
| IRB | Internal rating based |
| IRRBB | Interest rate risk in the Banking book |
| ISDA | International Swap and Derivatives Association |
| LGD | Loss given default |
| LVR | Loan-to-valuation ratio |
| NII | Net interest income |
| NZ GAAP | New Zealand Generally Accepted Accounting Principles |
| IAS | International Accounting Standards |
| NZ IFRS | New Zealand equivalent to International Financial Reporting Standards |
| PD | Probability of default |
| POCI | Purchased and originated credit impaired |
| RBNZ | Reserve Bank of New Zealand |
| RMB | Chinese Yuan Renminbi |
| SICR | Significant increase in credit risk |
| VaR | Value at risk |

Independent auditor's report to the Directors of China Construction Bank Corporation

Report on the audit of the financial statements and supplementary information (excluding the supplementary information relating to credit and market risk exposures and capital adequacy) of China Construction Bank Corporation.

China Construction Bank Corporation New Zealand Banking Group (the "Group") comprises the New Zealand business of China Construction Bank Corporation, incorporated in China and trading as China Construction Bank Corporation New Zealand Branch, and China Construction Bank (New Zealand) Limited (the "Bank").

Opinion

We have audited the financial statements required by Clause 25 of the Registered Bank Disclosure Statements (Overseas Incorporated Registered Banks) Order 2014 (as amended) (the "Order") and the supplementary information required by Schedules 4, 7, 11 and 13 of the Order of the Group. The financial statements and supplementary information comprise:

- ▶ the balance sheet of the Group as at 31 December 2020;
- ▶ the statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended of the Group;
- ▶ the notes to the financial statements including a summary of significant accounting policies; and
- ▶ the supplementary information required by Schedules 4, 7, 11 and 13 of the Order.

In our opinion, the financial statements on pages 12 to 62 (excluding the supplementary information disclosed in accordance with Schedules 4, 7, 9, 11 and 13 of the Order) give a true and fair view of the financial position of the Group as at 31 December 2020 and its financial performance and cash flows for the year then ended in accordance with New Zealand equivalents to International Financial Reporting Standards and International Financial Reporting Standards.

In our opinion, the supplementary information disclosed in accordance with Schedules 4, 7, 11 and 13 of the Order and included within notes 23 to 29, 31 and 34:

- ▶ has been prepared, in all material respects, in accordance with the guidelines issued under section 78(3) of the Reserve Bank of New Zealand Act 1989 and any conditions of registration,
- ▶ is in accordance with the books and records of the Group, and
- ▶ fairly states, in all material respects, the matters to which it relates in accordance with those Schedules.

This report is made solely to the directors of China Construction Bank Corporation, as a body. Our audit has been undertaken so that we might state to the directors of China Construction Bank Corporation those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the directors of China Construction Bank Corporation, as a body, for our audit work, for this report, or for the opinions we have formed.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements and supplementary information (excluding the supplementary information relating to credit and market risk exposures and capital adequacy)* section of our report.

We are independent of the Group in accordance with Professional and Ethical Standard 1 *International Code of Ethics for Assurance Practitioners (including International Independence Standards) (New Zealand)* issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Ernst & Young provides interim review services to the Group. Partners and employees of our firm may deal with the Group on normal terms within the ordinary course of trading activities of the business of the Group. We have no other relationship with, or interest in, the Group.

Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current year. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, but we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's responsibilities for the audit of the financial statements and supplementary information (excluding the supplementary information relating to credit and market risk exposures and capital adequacy)* section of the audit report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.

Collective impairment losses on corporate credit exposures

Why significant

As described in Notes 1 Statement of Accounting Policies, 5 Impairment losses on credit exposures and 11 loans and advances, the provision for impairment losses on corporate credit exposures is determined in accordance with New Zealand equivalent to International Financial Reporting Standard 9 *Financial Instruments* (NZ IFRS 9).

The provision for impairment losses on corporate credit exposures includes both

How our audit addressed the key audit matter

We assessed the alignment of the Group's expected credit loss model for collectively assessed provisions and its underlying methodology with the requirements of NZ IFRS 9.

We assessed:

- ▶ the significant modelling and macroeconomic assumptions;

Why significant

collectively assessed provisions and individually assessed provisions.

The collectively assessed provision was a key audit matter due to:

- ▶ the value and subjectivity of timing of the recognition of the provision;
- ▶ the degree of judgement and estimation uncertainty associated with the calculations.

Key areas of judgement included:

- ▶ the application of the impairment requirements under NZ IFRS 9 within the Group's expected credit loss methodology;
- ▶ the identification of exposures with a significant deterioration in credit quality;
- ▶ assumptions used in the expected credit loss model; and
- ▶ the incorporation of forward-looking information to reflect expected future factors such as gross domestic product. These future estimates reflect scenarios dependent on future economic performance, including potential COVID-19 impacts.

How our audit addressed the key audit matter

- ▶ the sensitivity of the collective provisions to changes in modelling assumptions.

We involved our actuarial specialists to test the mathematical accuracy of the model and to consider key assumptions, including forward-looking estimates and the relative weightings given to different scenarios.

We examined a sample of exposures by assessing the internal credit quality assessments based on the borrowers' circumstances and considered COVID-19 impacts.

We assessed the effectiveness of relevant controls relating to the:

- ▶ capture of data, including loan origination and transactional data, ongoing internal credit quality assessments and data used in the models; and
- ▶ expected credit loss model, including functionality, model governance and validation and ongoing monitoring.

We considered the adequacy and appropriateness of the disclosures related to collective provision for impairment losses within the Disclosure Statement.

Information other than the financial statements, supplementary information and auditor's report

The directors of China Construction Bank Corporation are responsible, on behalf of the Group, for the Disclosure Statement, which includes information other than the financial statements, the supplementary information required by Schedules 4, 7, 11 and 13 of the Order and auditor's report.

Our opinion on the financial statements and supplementary information does not cover the other information and we do not express any form of assurance conclusion thereon except as otherwise stated.

In connection with our audit of the financial statements and supplementary information, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or supplementary information or our knowledge obtained during the audit, or otherwise appears to be materially misstated.



If, based upon the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Directors' responsibilities for the financial statements and supplementary information (excluding supplementary information relating to credit and market risk exposures and capital adequacy)

The directors of China Construction Bank Corporation are responsible, on behalf of the Group, for the preparation and fair presentation of the financial statements in accordance with Clause 25 of the Order, New Zealand equivalents to International Financial Reporting Standards and International Financial Reporting Standards, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In addition, the directors of China Construction Bank Corporation are responsible, on behalf of the Group, for the preparation and fair presentation of the supplementary information in the Disclosure Statement which complies with Clause 25 and Schedules 2, 4, 7, 11 and 13 of the Order.

In preparing the financial statements, the directors of China Construction Bank Corporation are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors of China Construction Bank Corporation either intend to liquidate the Group or cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements and supplementary information (excluding the supplementary information relating to credit and market risk exposures and capital adequacy)

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole and the supplementary information (excluding the supplementary information relating to credit and market risk exposures and capital adequacy disclosed in Note 30) disclosed in accordance with Clause 25 and Schedules 4, 7, 11 and 13 of the Order are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with International Standards on Auditing (New Zealand) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of the auditor's responsibilities for the audit of the financial statements is located at the External Reporting Board's website: <https://www.xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities/audit-report-2/>. This description forms part of our auditor's report.

Report on other legal and regulatory requirements (excluding the supplementary information relating to credit and market risk exposures and capital adequacy)

We also report in accordance with the requirements of Clauses 2(1)(d) and 2(1)(e) of Schedule 1 of the Order. In relation to our audit of the financial statements and supplementary information

(excluding the supplementary information relating to credit and market risk exposures and capital adequacy disclosed in Note 30) for the year ended 31 December 2020:

- ▶ we have obtained all the information and explanations we have required; and
- ▶ in our opinion, proper accounting records have been kept by the Group, as far as appears from an examination of those records.

Report on the review of supplementary information relating to credit and market risk exposures and capital adequacy

Conclusion

We have reviewed the supplementary information relating to credit and market risk exposures and capital adequacy required by Schedule 9 of the Order as disclosed in Note 30 of the financial statements of the Group for the year ended 31 December 2020.

Based on our review, nothing has come to our attention that causes us to believe that the supplementary information relating to credit and market risk exposures and capital adequacy (disclosed in Note 30) is not, in all material respects, disclosed in accordance with Schedule 9 of the Order.

This report is made solely to the directors of China Construction Bank Corporation, as a body. Our review has been undertaken so that we might state to the directors of China Construction Bank Corporation those matters we are required to state to them in a review report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the directors of China Construction Bank Corporation, as a body, for our review work, for this report, or for our findings.

Basis for conclusion

We conducted our review in accordance with the New Zealand Standard on Review Engagements 2410 (Revised) *Review of Financial Statements Performed by the Independent Auditor of the Entity* ("NZ SRE 2410"). Our responsibilities under this standard are further described in the *Auditor's responsibilities for the review of the supplementary information relating to credit and market risk exposures and capital adequacy* section of this report. We are independent of the Group in accordance with the relevant ethical requirements in New Zealand relating to the audit of the annual financial statements, and we have fulfilled our other responsibilities in accordance with these ethical requirements as described above.

Directors' responsibility for the supplementary information relating to credit and market risk exposures and capital adequacy

The directors of China Construction Bank Corporation are responsible, on behalf of the Group, for the preparation and fair presentation of the supplementary information relating to credit and market risk exposures and capital adequacy disclosed in accordance with Schedule 9 of the Order. The directors of China Construction Bank Corporation are also responsible for such internal control as the directors of China Construction Bank Corporation determine is necessary to enable the preparation of the supplementary information relating to credit and market risk exposures and capital adequacy that is free from material misstatement, whether due to fraud or error.



Auditor's responsibilities for the review of the supplementary information relating to credit and market risk exposures and capital adequacy

As the auditor of the Group, NZ SRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial statements.

Our responsibility is to express a conclusion on the supplementary information relating to credit and market risk exposures and capital adequacy (disclosed in Note 30) based on our review NZ SRE 2410(Revised) requires us to conclude whether, on the basis of the procedures performed by us, anything has come to our attention that would cause us to believe that the supplementary information is not, in all material respects, disclosed in accordance with Schedule 9 of the Order.

A review of the supplementary information relating to credit and market risk exposures and capital adequacy disclosed in Note 30 in accordance with NZ SRE 2410 is a limited assurance engagement. The auditor performs procedures, primarily consisting of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures.

The procedures performed in a review are substantially less than those performed in an audit conducted in accordance with International Standards on Auditing (New Zealand) and consequently do not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion on the supplementary information relating to credit and market risk exposures and capital adequacy disclosed in Note 30.

The engagement partner on the engagement resulting in this independent auditor's report is Emma Winsloe.

The signature 'Ernst & Young' is written in a cursive, handwritten style in black ink.

Chartered Accountants
Auckland
26 March 2021